

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2014**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from to**

**Commission file number: 000-53964**

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**Hines Global REIT, Inc.**

*(Exact name of registrant as specified in its charter)*

**Maryland**

*(State or other jurisdiction of incorporation or organization)*

**26-399995**

*(I.R.S. Employer Identification No.)*

**2800 Post Oak Boulevard**

**Suite 5000**

**Houston, Texas**

*(Address of principal executive offices)*

**77056-6118**

*(Zip code)*

**(888) 220-6121**

*(Registrant's telephone number, including area code)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated Filer

Non-accelerated Filer  (Do not check if a smaller reporting company)

Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 3, 2014, approximately 270.2 million shares of the registrant's common stock were outstanding.

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**PART I - FINANCIAL INFORMATION****Item 1. Condensed Consolidated Financial Statements**

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**(UNAUDITED)**

	<b>September 30, 2014</b>	<b>December 31, 2013</b>
	<b>(In thousands, except per share amounts)</b>	
<b>ASSETS</b>		
Investment property, net	\$ 3,084,455	\$ 2,799,850
Investment in unconsolidated entities	3,573	3,573
Cash and cash equivalents	140,548	124,859
Restricted cash	20,301	12,283
Derivative instruments	8,230	5,294
Tenant and other receivables, net	65,968	48,247
Intangible lease assets, net	829,228	695,724
Deferred leasing costs, net	56,920	43,999
Deferred financing costs, net	14,632	15,874
Real estate loans receivable	58,676	43,237
Other assets	10,752	10,279
<b>Total assets</b>	<b>\$ 4,293,283</b>	<b>\$ 3,803,219</b>
<b>LIABILITIES AND EQUITY</b>		
<b>Liabilities:</b>		
Accounts payable and accrued expenses	\$ 91,831	\$ 72,941
Due to affiliates	16,847	16,419
Intangible lease liabilities, net	86,759	68,355
Other liabilities	46,146	33,875
Derivative instruments	6,483	9,817
Distributions payable	18,084	14,143
Notes payable to affiliates	38,179	37,561
Notes payable	2,213,368	1,935,901
<b>Total liabilities</b>	<b>2,517,697</b>	<b>2,189,012</b>
Commitments and contingencies (Note 13)	—	—
<b>Equity:</b>		
Stockholders' equity:		
Preferred shares, \$.001 par value; 500,000 preferred shares authorized, none issued or outstanding as of September 30, 2014 and December 31, 2013	—	—
Common stock, \$.001 par value; 1,500,000 shares authorized, 269,486 and 229,035 issued and outstanding as of September 30, 2014 and December 31, 2013, respectively	269	229
Additional paid-in capital	2,048,775	1,800,936
Accumulated deficit	(250,057)	(206,305)
Accumulated other comprehensive income (loss)	(67,209)	(23,921)
Total stockholders' equity	1,731,778	1,570,939
Noncontrolling interests	43,808	43,268
<b>Total equity</b>	<b>1,775,586</b>	<b>1,614,207</b>
<b>Total liabilities and equity</b>	<b>\$ 4,293,283</b>	<b>\$ 3,803,219</b>

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS)**  
**For the Three and Nine Months Ended September 30, 2014 and 2013**  
**(UNAUDITED)**

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
	(In thousands, except per share amounts)			
<b>Revenues:</b>				
Rental revenue	\$ 109,917	\$ 83,150	\$ 318,265	\$ 208,932
Other revenue	7,788	6,931	22,404	17,006
<b>Total revenues</b>	<b>117,705</b>	<b>90,081</b>	<b>340,669</b>	<b>225,938</b>
<b>Expenses:</b>				
Property operating expenses	21,068	18,035	63,288	45,892
Real property taxes	12,507	8,679	32,712	20,433
Property management fees	2,521	2,143	7,140	5,670
Depreciation and amortization	49,401	37,985	146,861	95,360
Acquisition related expenses	158	2,298	21,480	37,597
Asset management and acquisition fees	9,026	15,609	39,555	48,811
General and administrative expenses	1,831	1,245	5,070	3,785
<b>Total expenses</b>	<b>96,512</b>	<b>85,994</b>	<b>316,106</b>	<b>257,548</b>
<b>Income (loss) before other income (expenses) and benefit (provision) for income taxes</b>	<b>21,193</b>	<b>4,087</b>	<b>24,563</b>	<b>(31,610)</b>
<b>Other income (expenses):</b>				
Gain (loss) on derivative instruments	8,946	134	6,819	9,603
Foreign currency gains (losses)	(3,899)	1,627	(9,651)	(11,626)
Interest expense	(20,357)	(17,515)	(58,280)	(43,200)
Interest income	160	86	437	355
<b>Income (loss) before benefit (provision) for income taxes</b>	<b>6,043</b>	<b>(11,581)</b>	<b>(36,112)</b>	<b>(76,478)</b>
Benefit (provision) for income taxes	(1,865)	(1,245)	(4,635)	(436)
<b>Net income (loss)</b>	<b>4,178</b>	<b>(12,826)</b>	<b>(40,747)</b>	<b>(76,914)</b>
Net (income) loss attributable to noncontrolling interests	(964)	(616)	(3,005)	(1,573)
<b>Net income (loss) attributable to common stockholders</b>	<b>\$ 3,214</b>	<b>\$ (13,442)</b>	<b>\$ (43,752)</b>	<b>\$ (78,487)</b>
<b>Basic and diluted income (loss) per common share</b>	<b>\$ 0.01</b>	<b>\$ (0.07)</b>	<b>\$ (0.17)</b>	<b>\$ (0.45)</b>
<b>Distributions declared per common share</b>	<b>\$ 0.16</b>	<b>\$ 0.16</b>	<b>\$ 0.49</b>	<b>\$ 0.49</b>
Weighted average number of common shares outstanding	268,982	187,205	260,981	174,250
<b>Net comprehensive income (loss):</b>				
Net income (loss)	\$ 4,178	\$ (12,826)	\$ (40,747)	\$ (76,914)
<b>Other comprehensive income (loss):</b>				
Foreign currency translation adjustment	(55,191)	27,930	(43,689)	(15,309)
<b>Net comprehensive income (loss)</b>	<b>(51,013)</b>	<b>15,104</b>	<b>(84,436)</b>	<b>(92,223)</b>
Net comprehensive (income) loss attributable to noncontrolling interests	355	(2,147)	(2,604)	(1,463)
<b>Net comprehensive income (loss) attributable to common stockholders</b>	<b>\$ (50,658)</b>	<b>\$ 12,957</b>	<b>\$ (87,040)</b>	<b>\$ (93,686)</b>

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF EQUITY**  
**For the Nine Months Ended September 30, 2014 and 2013**  
**(UNAUDITED)**  
**(In thousands)**

	Common Shares	Amount	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity	Noncontrolling Interests
<b>Balance as of January 1, 2014</b>	229,035	\$ 229	\$ 1,800,936	\$ (206,305)	\$ (23,921)	\$ 1,570,939	\$ 43,268
Issuance of common shares	43,110	43	440,124	—	—	440,167	—
Contribution from noncontrolling interest	—	—	—	—	—	—	146
Distributions declared	—	—	(126,808)	—	—	(126,808)	(175)
Distributions on Convertible Preferred Equity Certificates (CPEC)	—	—	—	—	—	—	(2,035)
Redemption of common shares	(2,659)	(3)	(27,155)	—	—	(27,158)	—
Selling commissions and dealer manager fees	—	—	(36,355)	—	—	(36,355)	—
Issuer costs	—	—	(1,967)	—	—	(1,967)	—
Net income (loss)	—	—	—	(43,752)	—	(43,752)	3,005
Foreign currency translation adjustment	—	—	—	—	(43,288)	(43,288)	(401)
<b>Balance as of September 30, 2014</b>	<b>269,486</b>	<b>\$ 269</b>	<b>\$ 2,048,775</b>	<b>\$ (250,057)</b>	<b>\$ (67,209)</b>	<b>\$ 1,731,778</b>	<b>\$ 43,808</b>
	Common Shares	Amount	Additional Paid-in Capital	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Total Stockholders' Equity	Noncontrolling Interests
<b>Balance as of January 1, 2013</b>	148,889	\$ 149	\$ 1,189,739	\$ (117,369)	\$ (8,612)	\$ 1,063,907	\$ 40,363
Issuance of common shares	50,599	51	511,541	—	—	511,592	—
Contribution from noncontrolling interest	—	—	—	—	—	—	315
Distributions declared	—	—	(84,646)	—	—	(84,646)	(213)
Distributions on CPECs	—	—	—	—	—	—	(1,664)
Redemption of common shares	(1,480)	(1)	(14,636)	—	—	(14,637)	—
Selling commissions and dealer manager fees	—	—	(45,593)	—	—	(45,593)	—
Issuer costs	—	—	(5,990)	—	—	(5,990)	—
Net income (loss)	—	—	—	(78,487)	—	(78,487)	1,573
Foreign currency translation adjustment	—	—	—	—	(22,684)	(22,684)	(110)
Foreign currency translation adjustment reclassified into earnings	—	—	—	—	7,485	7,485	—
<b>Balance as of September 30, 2013</b>	<b>198,008</b>	<b>\$ 199</b>	<b>\$ 1,550,415</b>	<b>\$ (195,856)</b>	<b>\$ (23,811)</b>	<b>\$ 1,330,947</b>	<b>\$ 40,264</b>

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**For the Nine Months Ended September 30, 2014 and 2013**  
**(UNAUDITED)**

	<b>2014</b>	<b>2013</b>
	<b>(In thousands)</b>	
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income (loss)	\$ (40,747)	\$ (76,914)
Adjustments to reconcile net income (loss) to net cash from operating activities:		
Depreciation and amortization	158,934	104,291
Foreign currency (gains) losses	9,651	11,626
(Gain) loss on derivative instruments	(6,819)	(9,603)
Changes in assets and liabilities:		
Change in other assets	(976)	(3,823)
Change in tenant and other receivables	(23,910)	(8,452)
Change in deferred leasing costs	(17,792)	(13,414)
Change in accounts payable and accrued expenses	19,707	18,191
Change in other liabilities	10,408	(2,174)
Change in due to affiliates	3,257	6,083
Net cash from operating activities	<u>111,713</u>	<u>25,811</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Investments in acquired properties and lease intangibles	(594,134)	(1,477,256)
Capital expenditures at operating properties and developments	(43,639)	(40,335)
Investments in real estate loans receivable	(29,130)	(12,442)
Proceeds from collection of real estate loans receivable	13,948	6,803
Change in restricted cash	(8,996)	(6,528)
Net cash from investing activities	<u>(661,951)</u>	<u>(1,529,758)</u>
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Proceeds from issuance of common stock	378,804	469,524
Contribution from noncontrolling interest	146	315
Redemption of common shares	(25,907)	(14,271)
Payments of issuer costs	(2,397)	(5,815)
Payment of selling commissions and dealer manager fees	(37,011)	(46,350)
Distributions paid to stockholders and noncontrolling interests	(58,191)	(39,334)
Proceeds from notes payable	833,059	1,870,619
Proceeds from related party notes payable	—	8,263
Payments on notes payable	(515,412)	(729,215)
Change in security deposit liability	1,349	1,452
Deferred financing costs paid	(3,931)	(9,433)
Payments related to interest rate contracts	(36)	(3,860)
Net cash from financing activities	<u>570,473</u>	<u>1,501,895</u>
<b>Effect of exchange rate changes on cash</b>	<u>(4,546)</u>	<u>6,596</u>
<b>Net change in cash and cash equivalents</b>	<u>15,689</u>	<u>4,544</u>
<b>Cash and cash equivalents, beginning of period</b>	<u>124,859</u>	<u>97,398</u>
<b>Cash and cash equivalents, end of period</b>	<u>\$ 140,548</u>	<u>\$ 101,942</u>

See notes to the condensed consolidated financial statements.

**HINES GLOBAL REIT, INC.**  
**NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**For the Three and Nine Months Ended September 30, 2014 and 2013**

**1. ORGANIZATION**

*The accompanying interim unaudited condensed consolidated financial information has been prepared according to the rules and regulations of the United States Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") have been condensed or omitted according to such rules and regulations. For further information, refer to the financial statements and footnotes for the year ended December 31, 2013 included in Hines Global REIT, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2013. In the opinion of management, all adjustments and eliminations, consisting only of normal recurring adjustments, necessary to present fairly and in conformity with GAAP the financial position of Hines Global REIT, Inc. as of September 30, 2014, the results of operations for the three and nine months ended September 30, 2014 and 2013 and cash flows for the nine months ended September 30, 2014 and 2013 have been included. The results of operations for such interim periods are not necessarily indicative of the results for the full year.*

Hines Global REIT, Inc. (the "Company"), was formed as a Maryland corporation on December 10, 2008 under the General Corporation Law of the state of Maryland for the purpose of engaging in the business of investing in and owning commercial real estate properties and other real estate investments. The Company conducts most of its operations through Hines Global REIT Properties, LP (the "Operating Partnership") and subsidiaries of the Operating Partnership. Beginning with its taxable year ended December 31, 2009, the Company operated and intends to continue to operate in a manner to qualify as a real estate investment trust ("REIT") for federal income tax purposes. The business of the Company is managed by Hines Global REIT Advisors LP (the "Advisor"), an affiliate of Hines Interests Limited Partnership ("Hines"), pursuant to the Advisory Agreement between the Company, the Advisor and the Operating Partnership (the "Advisory Agreement").

On August 5, 2009, the Company commenced its initial public offering of common stock for sale to the public which expired on February 1, 2013. The Company commenced a follow-on offering effective February 4, 2013, through which it offered up to \$3.5 billion in shares of common stock (the "Second Offering"), and ceased offering primary shares pursuant to the Second Offering on April 11, 2014. The Company commenced a \$500.0 million offering of shares of its common stock under its distribution reinvestment plan on April 24, 2014 (the "DRP Offering"). Collectively, through its public offerings, the Company received gross offering proceeds of \$2.8 billion from the sale of 276.1 million shares from inception through September 30, 2014.

The Company owned interests in 41 real estate investments as of September 30, 2014. These investments consisted of:

- Domestic office investments (11 investments)
- Domestic other investments (10 investments)
- International office investments (11 investments)
- International other investments (9 investments)

Discussed below are additional details related to the Company's investments in multi-family projects, which are still under development, and investments in real estate-related debt. Each of these investments is included in the Company's domestic other investments segment. All other investments are operating real estate investments.

- Ponce & Bird JV — 83% interest in a joint venture that was formed in July 2012 to invest in a multi-family development project in Miami, Florida. The estimated total cost of the project is expected to be \$66.0 million and the project will consist of 276 units upon completion. An affiliate of Hines owns the remaining 17% interest in this joint venture. Construction began in April 2013 and is expected to be completed by December 2014, although there can be no assurances as to when construction will be completed.
- Flagship Capital JV — 97% interest in a joint venture with Flagship Capital GP, which was formed to provide real estate loans. The joint venture has nine loans receivable, totaling \$49.0 million, outstanding as of September 30, 2014. The Company is not affiliated with Flagship Capital GP. See Note 5 — Real Estate Loans Receivable for additional information regarding these loans receivable.
- The Rim Loan Receivable — a variable interest entity ("VIE") that was formed to provide \$29.8 million in construction financing to the developer of four additional retail parcels at The Rim, a 658,964 square-foot outdoor retail center located in San Antonio, Texas. As of September 30, 2014, the Company had loaned \$5.7 million to the developer. The Company is not affiliated with the developer of the project. See "— Unconsolidated VIEs" for additional information regarding this VIE below.

**Consolidated VIEs**

The Company has a 93% ownership in Waterwall Place, a multi-family development project in Houston, Texas that was completed in July 2014. An affiliate of Hines owns the remaining 7% interest in this joint venture. The WaterWall Place JV, Ponce & Bird JV and Flagship Capital JV were each determined to be VIEs in which the Company is the primary beneficiary and the Company has consolidated these joint ventures accordingly. A summary of the assets and liabilities of these consolidated VIEs, as well as the maximum loss exposure of the Company from each VIE, is as follows (in thousands):

	<b>September 30, 2014</b>	<b>December 31, 2013</b>
Maximum risk of loss <sup>(1)</sup>	\$ 25,030	\$ 25,278
Assets held by VIEs	\$ 174,415	\$ 126,528
Assets held as collateral for debt	\$ 174,415	\$ 126,528
Liabilities held by VIEs	\$ 142,837	\$ 94,675

(1) Represents the Company's contributions, net of distributions, made to the consolidated VIEs.

Restrictions on the use of a VIE's assets are significant because they serve as collateral for such VIE's debt, and the Company is generally required to obtain its partners' approval in accordance with the respective joint venture agreements for any major transactions. Transactions with these joint ventures on the Company's consolidated financial statements primarily relate to contributions for the funding of loans receivable at the Flagship JV. The Company and its partners are subject to the provisions of the joint venture agreements for the VIEs, which include provisions for when additional contributions may be required. During the nine months ended September 30, 2014, the Company received distributions of \$0.2 million in excess of capital contributions of \$4.5 million, in accordance with the Company's respective joint venture agreements. During the nine months ended September 30, 2013, the Company made capital contributions of \$3.7 million, net of received distributions of \$6.0 million in accordance with the Company's respective joint venture agreements. This activity is eliminated in consolidation of the VIEs, but increases, or decreases in the case of distributions received, the Company's maximum risk of loss.

**Unconsolidated VIEs***The Rim Loan Receivable*

In February 2014, the Company completed the acquisition of The Rim, a 658,964 square-foot outdoor retail center located in San Antonio, Texas. In August 2014, the Company entered into a loan agreement with Central Rim LLC (the "Rim Borrower") to provide \$29.8 million of construction financing for the development of four additional retail parcels at The Rim. Following the completion of the development of each parcel, the Company will have certain rights or obligations to purchase each parcel. As a result of these purchase rights or obligations, and due to the fact that the Rim Borrower lacks the obligation to absorb losses upon the achievement of certain metrics, the Company has determined that the entity that owns these parcels is considered to be a VIE. Additionally, the Rim Borrower was determined to be the primary beneficiary of this VIE since it is the party most directly responsible for the success of the entity. The Company has funded \$5.7 million through this agreement as of September 30, 2014. The Company's maximum exposure to loss is the amount borrowed under the facility agreement, plus any unpaid interest. The most significant source of the Company's exposure to the VIE is the variability related to the Rim Borrower's credit risk and its ability to repay the amounts funded.

*The @1377 Equity Method Investment*

The Company has a 51.7% ownership in @1377, a multi-family development project in Atlanta, Georgia, that was completed in March 2014. The Company's investment in @1377 was determined to be a VIE in which the Company was determined not to be the primary beneficiary since the joint venture partner has the ability to direct the activities that significantly impact the economic performance of the VIE and the secured loan is fully guaranteed by the joint venture partner. The Company's maximum loss exposure is expected to change in future periods as a result of additional contributions made and any additional borrowings under its loan receivable with the VIE. Other than the initial capital contributions provided by the Company, the Company has not provided any additional subordinated financial support.



The table below summarizes the Company's maximum loss exposure related to its unconsolidated VIEs as of September 30, 2014 and December 31, 2013, which is equal to the carrying value of its investment in the unconsolidated VIEs included in the balance sheet line item "Investment in unconsolidated entities" and the Company's outstanding loan receivable balance held by the VIEs which is included in the balance sheet line item "Real estate loans receivable" in the condensed consolidated balance sheets as of September 30, 2014 and December 31, 2013 (in thousands).

Period	Investment in Unconsolidated VIEs <sup>(1)</sup>	Maximum Risk of Loss <sup>(2)</sup>
September 30, 2014	\$ 3,573	\$ 13,272
December 31, 2013	\$ 3,573	\$ 7,246

(1) Represents the Company's contributions made to its VIEs.

(2) Maximum Risk of Loss is equal to the amount outstanding under the loan plus the Company's contributions made to the VIEs as of the date indicated. See Note 5 — Real Estate Loans Receivable for additional information regarding the loan.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Described below are certain of the Company's significant accounting policies. The disclosures regarding several of the policies have been condensed or omitted in accordance with interim reporting regulations specified by Form 10-Q. Please see the Company's Annual Report on Form 10-K for the year ended December 31, 2013 for a complete listing of all of its significant accounting policies.

### *International Operations*

The British pound ("GBP") is the functional currency for the Company's subsidiaries operating in the United Kingdom, the Russian rouble ("RUB") is the functional currency for the Company's subsidiaries operating in Russia, the Polish zloty ("PLN") is the functional currency for the Company's subsidiaries operating in Poland, the Australian dollar ("AUD") is the functional currency for the Company's subsidiaries operating in Australia and the Euro ("EUR") is the functional currency for the Company's subsidiaries operating in Germany and France.

These subsidiaries have translated their financial statements into U.S. dollars for reporting purposes. Assets and liabilities are translated at the exchange rate in effect as of the balance sheet date while income statement accounts are translated using the average exchange rate for the period and significant nonrecurring transactions are translated using the rate on the transaction date. Gains or losses resulting from translation are included in accumulated other comprehensive income (loss) within stockholders' equity. Foreign currency transaction gains and losses are recorded in foreign currency gains (losses) on the consolidated statement of operations and result from the effect of changes in exchange rates on transactions denominated in currencies other than a subsidiary's functional currency, including transactions between consolidated subsidiaries. An exception is made where an intercompany loan or advance is deemed to be of a long-term investment nature, in which instance foreign currency transaction gains or losses are included as currency translation adjustments and are reported in the consolidated statements of equity as accumulated other comprehensive gains or losses. There were no reclassifications of accumulated other comprehensive loss into earnings for the nine months ended September 30, 2014. During the nine months ended September 30, 2013, an intercompany loan agreement with a consolidated subsidiary in Russia was amended to change the functional currency of the loan and, as a result, the Company recognized \$1.3 million of accumulated other comprehensive loss into earnings. Additionally, an intercompany loan with a consolidated subsidiary in Australia was repaid and, as a result, the Company recognized \$6.2 million of accumulated other comprehensive loss into earnings. Upon disposal of the Company's foreign subsidiaries, the Company will remove any accumulated translation adjustment from stockholders' equity and include it in the gain or loss on disposal in its consolidated statements of operations.

### *Tenant and Other Receivables*

Tenant and other receivables are shown at cost in the condensed consolidated balance sheets, net of allowance for doubtful accounts of \$1.8 million and \$2.0 million at September 30, 2014 and December 31, 2013, respectively.

### *Deferred Financing Costs*

Deferred financing costs consist of direct costs incurred in obtaining debt financing. These costs are amortized into interest expense on a straight-line basis, which approximates the effective interest method, over the terms of the obligations. For the three months ended September 30, 2014 and 2013, \$1.7 million and \$1.4 million, respectively, were amortized into interest expense. For

the nine months ended September 30, 2014 and 2013, \$4.8 million and \$3.8 million, respectively, were amortized into interest expense.

#### *Other Assets*

Other assets included the following (in thousands):

	<b>September 30, 2014</b>	<b>December 31, 2013</b>
Prepaid expenses	\$ 2,323	\$ 2,259
Deferred tax assets	7,649	7,340
Other	780	680
Other assets	<u>\$ 10,752</u>	<u>\$ 10,279</u>

#### *Revenue Recognition*

Rental payments are generally paid by the tenants prior to the beginning of each month or quarter to which they relate. As of September 30, 2014 and December 31, 2013, respectively, the Company recorded liabilities of \$36.3 million and \$27.2 million related to prepaid rental payments, which were included in other liabilities in the accompanying condensed consolidated balance sheets. The Company recognizes rental revenue on a straight-line basis over the life of the lease, including rent holidays, if any. Straight-line rent receivable was \$46.0 million and \$26.9 million as of September 30, 2014 and December 31, 2013, respectively. Straight-line rent receivable consists of the difference between the tenants' rents calculated on a straight-line basis from the date of acquisition or lease commencement over the remaining terms of the related leases and the tenants' actual rents due under the lease agreements and is included in tenant and other receivables in the accompanying consolidated balance sheets. Revenues associated with operating expense recoveries are recognized in the period in which the expenses are incurred based upon the tenant lease provisions. Revenues relating to lease termination fees are recognized on a straight-line basis amortized from the time that a tenant's right to occupy the leased space is modified through the end of the revised lease term.

#### *Recent Accounting Pronouncements*

In February 2013, the Financial Accounting Standards Board ("FASB") issued amendments to provide guidance on the recognition, measurement and disclosure of obligations resulting from joint and several liability arrangements for which the total amount of obligation within the scope of this guidance is fixed at the reporting date, except for obligations addressed within existing guidance in GAAP. The amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. The adoption of this guidance did not have a material impact on the Company's financial statements.

In March 2013, FASB issued guidance on releasing cumulative translation adjustments when a reporting entity ceases to have a controlling financial interest in a subsidiary or group of assets that is a business within a foreign entity. The guidance was effective on a prospective basis for fiscal years and interim reporting periods within those years beginning after December 15, 2013. The adoption of this guidance did not have a material impact on the Company's financial statements.

In July 2013, FASB issued amendments to the Accounting Standards Codification (the "Codification") to provide guidance on the presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. These amendments are effective for fiscal years, and interim periods within those years, beginning after December 31, 2013. The adoption of this guidance did not have a material impact on the Company's financial statements.

In March 2014, FASB made technical corrections and improvements related to glossary terms in the Codification. The amendments were effective upon issuance and did not have a material impact on the Company's financial statements.

In April 2014, FASB issued amendments to the Codification to provide guidance on reporting discontinued operations. These amendments are effective for fiscal years, and interim periods within those years, beginning after December 31, 2014 and early adoption is permitted. The Company has elected to adopt these amendments early, effective January 1, 2014, and the early adoption of these amendments has not had a material impact on the Company's financial statements.

In May 2014, FASB issued amendments to the Codification to provide guidance on recognizing revenue from contracts with customers. The amendments also replace prior guidance regarding the recognition of revenue from sales of real estate, except for revenue from sales that are part of a sale-leaseback transaction. These amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2016. The Company is currently assessing the impact, if any, that the adoption of these amendments will have on its financial statements.

### 3. INVESTMENT PROPERTY

Investment property consisted of the following amounts as of September 30, 2014 and December 31, 2013 (in thousands):

	<b>September 30, 2014</b>	<b>December 31, 2013</b>
Buildings and improvements <sup>(1)</sup>	\$ 2,634,884	\$ 2,371,242
Less: accumulated depreciation	(138,994)	(94,414)
Buildings and improvements, net	2,495,890	2,276,828
Land	588,565	523,022
Investment property, net	<u>\$ 3,084,455</u>	<u>\$ 2,799,850</u>

- (1) Included in buildings and improvements is approximately \$45.8 million and \$64.0 million of construction-in-progress related to the Company's multi-family developments as of September 30, 2014 and December 31, 2013, respectively. Construction of the property in Houston, Texas was completed in July 2014, and the property no longer has any assets classified as construction-in-progress as of September 30, 2014. As of September 30, 2014, the remaining amounts included in construction-in-progress are related to the Company's multi-family development in Miami, Florida.

As of September 30, 2014, the cost basis and accumulated amortization related to lease intangibles were as follows (in thousands):

	<b>Lease Intangibles</b>		
	<b>In-Place Leases</b>	<b>Out-of-Market Lease Assets</b>	<b>Out-of-Market Lease Liabilities</b>
Cost	\$ 985,388	\$ 114,558	\$ (106,073)
Less: accumulated amortization	(236,347)	(34,371)	19,314
Net	<u>\$ 749,041</u>	<u>\$ 80,187</u>	<u>\$ (86,759)</u>

As of December 31, 2013, the cost basis and accumulated amortization related to lease intangibles were as follows (in thousands):

	<b>Lease Intangibles</b>		
	<b>In-Place Leases</b>	<b>Out-of-Market Lease Assets</b>	<b>Out-of-Market Lease Liabilities</b>
Cost	\$ 772,948	\$ 116,818	\$ (80,844)
Less: accumulated amortization	(166,109)	(27,933)	12,489
Net	<u>\$ 606,839</u>	<u>\$ 88,885</u>	<u>\$ (68,355)</u>

Amortization expense of in-place leases was \$32.3 million and \$24.6 million for the three months ended September 30, 2014 and 2013, respectively. Net amortization of out-of-market leases resulted in a decrease to rental revenue of \$1.2 million and \$1.5 million for the three months ended September 30, 2014 and 2013, respectively.

Amortization expense of in-place leases was \$97.2 million and \$62.0 million for the nine months ended September 30, 2014 and 2013, respectively. Net amortization of out-of-market leases resulted in a decrease to rental revenue of \$4.4 million and \$3.9 million for the nine months ended September 30, 2014 and 2013, respectively.

Anticipated amortization of in-place leases and out-of-market leases, net, for the period from October 1, 2014 through December 31, 2014 and for each of the years ending December 31, 2015 through December 31, 2018 are as follows (in thousands):

	<b>In-Place Leases</b>	<b>Out-of-Market Leases, Net</b>
October 1, 2014 through December 31, 2014	\$ 30,333	\$ 1,151
2015	113,395	5,512
2016	103,607	5,886
2017	79,258	4,419
2018	60,675	681

### *Leases*

The Company has entered into non-cancelable lease agreements with tenants for space. As of September 30, 2014, the approximate fixed future minimum rentals for the period from October 1, 2014 through December 31, 2014, for each of the years ending December 31, 2015 through December 31, 2018 and for the period thereafter are as follows (in thousands):

	<b>Fixed Future Minimum Rentals</b>
October 1, 2014 through December 31, 2014	\$ 83,465
2015	311,618
2016	282,766
2017	275,410
2018	218,591
Thereafter	1,292,464
<b>Total</b>	<b>\$ 2,464,314</b>

Pursuant to the lease agreements with certain tenants in one of its buildings, a wholly-owned subsidiary of the Company receives fees for the provision of various telecommunication-related services and the use of certain related facilities. The fixed future minimum rentals expected to be received for such services for the period from October 1, 2014 through December 31, 2014, for each of the years ended December 31, 2015 through 2018 and for the period thereafter are \$0.7 million, \$3.0 million, \$2.9 million, \$2.5 million, \$2.5 million and \$5.6 million, respectively.

During the nine months ended September 30, 2014 and 2013, the Company did not earn more than 10% of its total rental revenue from any individual tenant.

#### 4. RECENT ACQUISITIONS OF REAL ESTATE

The amounts recognized for major assets acquired as of the acquisition date were determined by allocating the purchase price of each property acquired in 2014 and 2013 as follows (in thousands):

<b>Property Name</b>	<b>Acquisition Date</b>	<b>Building and Improvements <sup>(1)</sup></b>	<b>Land <sup>(1)</sup></b>	<b>In-place Lease Intangibles <sup>(1)</sup></b>	<b>Out-of-Market Lease Intangibles, Net <sup>(1)</sup></b>	<b>Total <sup>(1)</sup></b>
<b>2014</b>						
The Rim	02/13/14	\$ 90,990	\$ 65,890	\$ 41,360	\$ (21,940)	\$ 176,300
25 Cabot Square	03/28/14	\$ 165,121	\$ —	\$ 206,640	\$ (16)	\$ 371,745
Simon Hegele Logistics	06/03/14	\$ 34,663	\$ 8,481	\$ 5,986	\$ 41	\$ 49,171
<b>2013</b>						
Mercedes Benz Bank	02/07/13	\$ 47,643	\$ 11,953	\$ 7,093	\$ 3,533	\$ 70,222
One Westferry Circus	02/28/13	\$ 48,874	\$ —	\$ 74,693	\$ 1,049	\$ 124,616
465 Victoria	02/28/13	\$ 48,788	\$ 26,566	\$ 17,712	\$ (2,233)	\$ 90,833
Riverside Center	03/27/13	\$ 125,014	\$ 45,888	\$ 30,360	\$ (4,170)	\$ 197,092
New City	03/28/13	\$ 115,208	\$ —	\$ 46,117	\$ 2,137	\$ 163,462
825 Ann	04/30/13	\$ 83,802	\$ 20,669	\$ 23,725	\$ —	\$ 128,196
The Campus at Playa Vista	05/14/13	\$ 125,567	\$ 41,160	\$ 37,320	\$ 12,580	\$ 216,627
Perspective Défense	06/21/13	\$ 109,704	\$ 29,039	\$ 22,038	\$ 5,060	\$ 165,841
The Markets at Town Center	07/23/13	\$ 76,067	\$ 52,130	\$ 19,020	\$ (12,210)	\$ 135,007
The Avenue at Murfreesboro	08/12/13	\$ 71,990	\$ 54,940	\$ 47,350	\$ (11,280)	\$ 163,000
2300 Main	08/29/13	\$ 27,940	\$ 3,570	\$ 7,990	\$ —	\$ 39,500
Fiege Mega Centre	10/18/13	\$ 36,005	\$ 10,107	\$ 7,481	\$ —	\$ 53,593
55 M Street	12/09/13	\$ 85,277	\$ 24,810	\$ 34,730	\$ (3,940)	\$ 140,877

(1) For acquisitions denominated in a foreign currency, amounts have been translated to U.S. dollars at a rate based on the exchange rate in effect on the acquisition date.

The purchase price allocations for the Company's 2014 acquisitions are preliminary and subject to change as it finalizes the allocations, which will be no later than twelve months from the acquisition date.

The weighted average amortization period for the intangible assets and liabilities acquired in connection with the 2014 and 2013 acquisitions, as of the date of the respective acquisition, was as follows (in years):

	<b>In-Place Leases</b>	<b>Above-Market Lease Assets</b>	<b>Below-Market Lease Liabilities</b>
<b>2014 Acquisitions:</b>			
The Rim	16.5	12.9	35.3
25 Cabot Square <sup>(1)</sup>	11.7	0.5	3.0
Simon Hegele Logistics	13.4	13.4	—
<b>2013 Acquisitions:</b>			
Mercedes Benz Bank	5.0	5.0	—
One Westferry Circus <sup>(1)</sup>	8.4	9.9	13.1
465 Victoria	4.7	5.2	7.3
Riverside Center	6.2	1.0	6.9
New City <sup>(1)</sup>	4.8	4.3	3.0
825 Ann	9.5	—	—
The Campus at Playa Vista	6.7	8.6	7.1
Perspective Défense	3.8	3.8	3.8
The Markets at Town Center	9.4	0.5	7.0
The Avenue at Murfreesboro	4.1	6.8	17.2
2300 Main	5.6	—	—
Fiege Mega Centre	10.2	—	—
55 M Street	7.1	7.8	7.3

(1) Excludes the effect of ground leases which significantly increase the weighted average useful life for these intangibles.

The table below includes the amounts of revenue and net income (loss) of the acquisitions completed during the nine months ended September 30, 2014, which are included in the Company's condensed consolidated statements of operations and comprehensive income (loss) for the three and nine months ended September 30, 2014 (in thousands):

<b>2014 Acquisitions</b>		<b>For the Three Months Ended</b>	<b>For the Nine Months Ended</b>
		<b>September 30, 2014</b>	<b>September 30, 2014</b>
<b>The Rim</b>	Revenue	\$ 6,033	\$ 12,513
	Net income (loss)	\$ 937	\$ 268
<b>25 Cabot Square</b>	Revenue	\$ 8,839	\$ 18,532
	Net income (loss)	\$ 608	\$ (17,433)
<b>Simon Hegele Logistics</b>	Revenue	\$ 930	\$ 1,231
	Net income (loss)	\$ (15)	\$ (3,556)

The following unaudited consolidated information is presented to give effect to current year acquisitions through September 30, 2014 as if the acquisitions occurred on January 1, 2013. This information excludes activity that is non-recurring and not representative of the Company's future activity, primarily acquisition fees and expenses of \$0.3 million and \$11.7 million for the three months ended September 30, 2014 and 2013, respectively, and \$35.1 million and \$73.2 million for the nine months ended September 30, 2014 and 2013, respectively. The information below is not necessarily indicative of what the actual results of operations would have been had the Company completed these transactions on January 1, 2013, nor does it purport to represent the Company's future operations (amounts in thousands, except per share amounts):

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	Pro Forma 2014	Pro Forma 2013	Pro Forma 2014	Pro Forma 2013
Revenues	\$ 117,705	\$ 105,147	\$ 353,101	\$ 270,645
Net income (loss)	\$ 4,469	\$ (3,984)	\$ (6,571)	\$ (14,153)
Basic and diluted income (loss) per common share	\$ 0.02	\$ (0.02)	\$ (0.03)	\$ (0.08)

The table below includes the amounts of revenue and net income (loss) of the acquisitions completed during the nine months ended September 30, 2013, which are included in the Company's condensed consolidated statements of operations and comprehensive income (loss) for the three and nine months ended September 30, 2013 (in thousands):

2013 Acquisitions		For the Three Months Ended		For the Nine Months Ended	
		September 30, 2013		September 30, 2013	
<b>Mercedes Benz Bank</b>	Revenue	\$	1,646	\$	4,092
	Net income (loss)	\$	(33)	\$	(4,171)
<b>One Westferry Circus</b>	Revenue	\$	3,569	\$	8,216
	Net income (loss)	\$	(144)	\$	(5,259)
<b>465 Victoria</b>	Revenue	\$	2,107	\$	5,261
	Net income (loss)	\$	64	\$	(5,530)
<b>Riverside Center</b>	Revenue	\$	4,882	\$	9,990
	Net income (loss)	\$	820	\$	1,700
<b>New City</b>	Revenue	\$	3,922	\$	7,406
	Net income (loss)	\$	2,852	\$	(5,596)
<b>825 Ann</b>	Revenue	\$	2,841	\$	4,856
	Net income (loss)	\$	144	\$	(7,476)
<b>The Campus at Playa Vista</b>	Revenue	\$	5,482	\$	7,812
	Net income (loss)	\$	568	\$	692
<b>Perspective Défense</b>	Revenue	\$	3,903	\$	4,253
	Net income (loss)	\$	(604)	\$	(11,874)
<b>The Markets at Town Center</b>	Revenue	\$	2,448	\$	2,448
	Net income (loss)	\$	779	\$	779
<b>The Avenue at Murfreesboro</b>	Revenue	\$	2,087	\$	2,087
	Net income (loss)	\$	(272)	\$	(272)
<b>2300 Main</b>	Revenue	\$	379	\$	379
	Net income (loss)	\$	(335)	\$	(335)

The following unaudited consolidated information is presented to give effect to the 2013 acquisitions through September 30, 2013 as if the acquisitions occurred on January 1, 2012. This information excludes activity that is non-recurring and not representative of the Company's future activity, primarily acquisition fees and expenses of \$11.7 million and \$13.2 million for the three months ended September 30, 2013 and 2012, respectively, and \$73.2 million and \$27.1 million for the nine months ended September 30, 2013 and 2012, respectively. The information below is not necessarily indicative of what the actual results of operations would have been had the Company completed these transactions on January 1, 2012, nor does it purport to represent the Company's future operations (amounts in thousands, except per share amounts):

	For the Three Months Ended		For the Nine Months Ended	
	September 30,		September 30,	
	Pro Forma 2013	Pro Forma 2012	Pro Forma 2013	Pro Forma 2012
Revenues	\$ 93,281	\$ 58,460	\$ 277,077	\$ 237,890
Net income (loss)	\$ (2,646)	\$ (5,324)	\$ (14,173)	\$ (21,753)
Basic and diluted income (loss) per common share	\$ (0.01)	\$ (0.03)	\$ (0.08)	\$ (0.11)

## 5. REAL ESTATE LOANS RECEIVABLE

Real estate loans receivable included the following at September 30, 2014 and December 31, 2013 (in thousands):

Property	Original Funding Date	Maturity Date	Interest Rate	Total Loan Commitment	Balance as of September 30, 2014	Balance as of December 31, 2013
<b>Flagship Capital JV</b>						
Norchester Village	3/1/2012	5/5/2015	7.75%	\$ 4,961	\$ —	\$ 4,289
Bay Park Apartments	7/30/2012	7/30/2014	7.80%	3,231	—	3,212
Houston Retail Portfolio	8/2/2012	8/2/2015	7.60%	11,804	11,374	11,363
Motor Circle	12/28/2012	12/28/2014	8.00%	3,175	2,429	2,412
Deer Creek	2/7/2013	2/7/2015	8.00%	5,450	—	5,287
Casa Blanca	2/7/2013	2/7/2015	8.00%	5,742	5,401	5,350
Falls of Kirkwood	10/18/2013	10/12/2015	8.00%	6,300	6,235	3,641
Falls of Town Park Apartments	12/30/2013	12/30/2015	7.75%	5,327	4,909	4,364
Precinct Villages	3/18/2014	3/17/2016	8.50%	2,595	1,811	—
Manor Palms	6/26/2014	12/25/2015	7.00%	4,109	3,979	—
Randall's	7/28/2014	7/28/2017	6.25%	10,939	8,110	—
Finesilver	7/31/2014	7/31/2016	6.45%	7,233	5,165	—
			7.37%	\$ 70,866	\$ 49,413	\$ 39,918
Less: Origination fees					(436)	(354)
<b>Total Flagship Capital JV</b>					<b>\$ 48,977</b>	<b>\$ 39,564</b>
<b>Other Loans Receivable</b>						
@1377	6/29/2012	7/1/2016	10.00%	\$ 3,962	3,962	3,673
The Rim	9/8/2014	9/7/2015	8.50%	\$ 29,800	5,737	—
<b>Total Real Estate Loans Receivable</b>					<b>\$ 58,676</b>	<b>\$ 43,237</b>



## 6. DEBT FINANCING

As of September 30, 2014 and December 31, 2013, the Company had approximately \$2.3 billion and \$2.0 billion of debt outstanding, respectively, with a weighted average years to maturity of 2.8 years and 3.2 years, respectively, and a weighted average interest rate of 3.2% and 3.3%, respectively. The following table describes the Company's debt outstanding at September 30, 2014 and December 31, 2013 (in thousands, except percentages):

Description	Origination or Assumption Date	Maturity Date	Interest Rate Description	Interest Rate as of September 30, 2014	Principal Outstanding at September 30, 2014	Principal Outstanding at December 31, 2013
<b>Secured Mortgage Debt</b>						
Brindleyplace Project	7/1/2010	7/7/2015	75% fixed via swap / 25% variable	3.46% <sup>(1)</sup>	\$ 196,593	\$ 199,608
Hock Plaza	9/8/2010	12/6/2015	Fixed	5.58%	75,962	76,839
Southpark	10/19/2010	12/6/2016	Fixed	5.67%	18,000	18,000
Fifty South Sixth	11/4/2010	11/4/2015	Fixed via swap	3.62%	95,000	95,000
Stonecutter Court	3/11/2011	3/11/2016	Fixed via swap	4.79%	85,435	88,296
Gogolevsky 11	8/25/2011	4/7/2021	Variable	6.48%	35,450	36,500
Campus at Marlborough <sup>(2)</sup>	10/28/2011	12/1/2014	Fixed	5.21%	53,687	54,596
Flagship Capital JV <sup>(3)</sup>	7/2/2014	7/2/2019	Variable, subject to floor of 4.25%	4.25%	20,067	11,047
144 Montague	4/16/2012	4/16/2017	Variable, subject to interest rate cap	5.30%	49,104	49,937
100 Brookes	7/13/2012	7/31/2017	Variable, subject to interest rate cap	5.34%	37,714	38,354
Poland Logistics Portfolio <sup>(4)</sup>	8/2/2012	6/30/2017	Variable, subject to interest rate cap	2.99%	80,435	88,812
Minneapolis Retail Center	8/2/2012	8/10/2019	Fixed	3.50%	65,500	65,500
825 Ann	11/16/2012	4/30/2016	Variable, subject to interest rate cap	4.70%	70,702	71,901
Mercedes Benz Bank	2/7/2013	12/31/2019	Variable, subject to interest rate cap	1.71%	43,259	47,304
465 Victoria	2/28/2013	2/28/2016	Variable, subject to interest rate cap	4.73%	46,424	47,211
New City	3/28/2013	3/28/2018	Variable, subject to interest rate cap	3.01%	100,613	111,532
One Westferry Circus	5/9/2013	5/5/2020	Fixed	3.30%	77,947	79,142
The Campus at Playa Vista	5/14/2013	6/1/2016	Variable	1.66%	115,000	115,000
Perspective Défense	6/21/2013	7/25/2019	Variable, subject to interest rate cap	2.71%	88,795	96,362
Fiege Mega Centre	10/18/2013	10/18/2018	Variable, subject to interest rate cap	1.91%	29,704	32,542
55 M Street	12/9/2013	12/9/2017	Variable	1.61%	72,000	72,000
25 Cabot Square	3/26/2014	3/26/2020	Fixed	3.50%	200,958	—
Simon Hegele Logistics	4/28/2014	6/15/2019	Fixed	1.90%	27,313	—
<b>Other Notes Payable</b>						
JPMorgan Chase Revolving Credit Facility - Revolving Loan	4/13/2012	5/22/2016	Variable	2.04% <sup>(1)</sup>	75,000	204,467
JPMorgan Chase Revolving Credit Facility - Term Loan	5/22/2013	5/22/2017	Variable	1.94%	378,000	200,000
WaterWall Place Construction Loan	6/29/2012	6/29/2016	Variable, subject to interest rate cap	2.40% <sup>(1)</sup>	41,298	30,107
Ponce & Bird JV Construction Loan	5/10/2013	5/10/2017	Variable	2.40% <sup>(1)</sup>	33,798	6,557
<b>Total Principal Outstanding</b>					\$ 2,213,758	\$ 1,936,614
Unamortized Discount					(390)	(713)
<b>Notes Payable</b>					\$ 2,213,368	\$ 1,935,901
<b>Notes Payable to Affiliates</b>						
WaterWall Place Construction Loan	12/15/2011	12/14/2014	Variable	2.15%	20,676	20,341
Ponce & Bird Construction Loan	7/13/2012	7/13/2015	Variable	2.15%	17,503	17,220
<b>Total Notes Payable to Affiliates</b>					\$ 38,179	\$ 37,561
					\$ 2,251,547	\$ 1,973,462

- (1) Represents the weighted average interest rate as of September 30, 2014.
- (2) See Note 14 — Subsequent Events for more information regarding the Company's note payable for the Campus at Marlborough.
- (3) In July 2014, the Flagship JV entered into a new credit agreement with a maximum commitment of \$50.0 million and retired the previous credit agreement.
- (4) See the discussion below under the heading "Financial Covenants" for additional information regarding the Company's debt covenant on its loan secured by the Poland Logistics Portfolio.

As of September 30, 2014 and December 31, 2013, the fixed-rate debt included \$327.9 million and \$333.0 million, respectively, of variable-rate debt economically fixed through the use of interest rate swaps. The variable-rate debt has interest rates ranging from LIBOR, EURIBOR or the BBSY screen rate plus 1.00% to 6.25% per annum. Additionally, as of September 30, 2014, \$521.1 million of the Company's variable-rate debt was capped at strike rates ranging from 1.0% to 5.3%. See Note 7 — Derivative Instruments for more information regarding the Company's interest rate contracts.

#### *JPMorgan Chase Revolving Credit Facility*

In April 2014, the Company entered into an amendment to its revolving credit facility with JPMorgan Chase Bank, National Association (the "Revolving Credit Facility"), resulting in the following changes:

- an increase of the term loan commitment (the "Term Loan Commitment") from \$200.0 million to \$378.0 million.
- an increase of the foreign currency commitments under the revolving loan commitment (the "Revolving Loan Commitment") from \$212.5 million to \$400.0 million; and
- the removal of the \$750.0 million maximum under the Revolving Loan Commitment and the \$250.0 million maximum under the Term Loan Commitment. As a result of this amendment, the Company may request increases in each commitment so long as the aggregate commitments do not exceed \$1.0 billion.

For the period from January 2014 through September 2014, the Company made draws of approximately \$538.4 million and payments of \$492.7 million under the Revolving Credit Facility, and incurred a loss of \$2.9 million through September 30, 2014 related to its borrowings on its loans denominated in a foreign currency. Additionally, from October 1, 2014 through November 13, 2014, the Company had borrowings of \$103.5 million under the Revolving Credit Facility resulting in an outstanding principal balance of \$556.5 million, including the effect of changes in exchange rates as of November 13, 2014.

#### *Financial Covenants*

The Company's mortgage agreements and other loan documents for the debt described in the table above contain customary events of default, with corresponding grace periods, including payment defaults, cross-defaults to other agreements and bankruptcy-related defaults, and customary covenants, including limitations on liens and indebtedness and maintenance of certain financial ratios. In addition, the Company has executed customary recourse carve-out guarantees of certain obligations under its mortgage agreements and the other loan documents. The Company is not aware of any instances of noncompliance with financial covenants on any of its loans as of September 30, 2014.

From time to time during 2014, the Company did not meet required occupancy levels at certain properties in the Poland Logistics Portfolio, as stipulated by its loan agreement. If the required occupancy levels are not met, certain reserves may be required to be funded by the loan agreement. As of September 30, 2014, no such reserves were required to be funded.

*Principal Payments on Debt*

The Company is required to make the following principal payments on its outstanding notes payable for the period from October 1, 2014 through December 31, 2014, for each of the years ending December 31, 2015 through December 31, 2018 and for the period thereafter (in thousands):

	<b>Payments due by Year</b>					
	<b>October 1, 2014 through December 31, 2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>	<b>2018</b>	<b>Thereafter</b>
Principal payments	\$ 76,757 <sup>(1)</sup>	\$ 393,552	\$ 456,275	\$ 653,088	\$ 123,780	\$ 548,485

(1) Subsequent to September 30, 2014, the Company retired \$53.6 million related to its Campus at Marlborough secured mortgage debt. See Note 14 — Subsequent Events for more information.

**7. DERIVATIVE INSTRUMENTS**

The Company has entered into several interest rate swap contracts and interest rate cap agreements as economic hedges against the variability of future interest rates on its variable interest rate borrowings. The Company's interest rate swaps effectively fixed the interest rates on each of the loans to which they relate and the interest rate cap contracts have effectively limited the interest rate on the loans to which they relate. The Company has not designated any of these derivatives as hedges for accounting purposes. See Note 10 — Fair Value Measurements for additional information regarding the fair value of the Company's interest rate contracts.

The Company has also entered into foreign currency forward contracts as economic hedges against the variability of foreign exchange rates on future international investments. These forward contracts economically fixed the currency exchange rates on each of the investments to which they related. The Company did not designate any of these contracts as fair value or cash flow hedges for accounting purposes. See Note 10 — Fair Value Measurements for additional information regarding the fair value of the Company's foreign currency forwards.

The table below provides additional information regarding the Company's interest rate contracts (in thousands, except percentages).

<b>Type</b>	<b>Effective Date</b>	<b>Expiration Date</b>	<b>Notional Amount <sup>(1)</sup></b>	<b>Interest Rate Received</b>	<b>Pay Rate / Strike Rate</b>
Interest rate swaps	July 7, 2010	July 7, 2015	\$ 147,443	LIBOR	2.29%
Interest rate swap	November 4, 2010	November 4, 2015	\$ 95,000	LIBOR	1.37%
Interest rate swap	March 11, 2011	March 11, 2016	\$ 85,434	LIBOR	2.71%
Interest rate cap	April 16, 2012	April 16, 2017	\$ 36,829	BBSW	5.25%
Interest rate cap	August 2, 2012	June 30, 2017	\$ 60,259	EURIBOR	2.00%
Interest rate cap	August 13, 2012	August 13, 2015	\$ 18,858	BBSY	4.00%
Interest rate cap	October 9, 2012	June 30, 2017	\$ 12,537	EURIBOR	2.00%
Interest rate cap	January 7, 2013	June 29, 2016	\$ 45,500	LIBOR	1.25%
Interest rate cap	March 11, 2013	March 31, 2018	\$ 43,260	EURIBOR	1.50%
Interest rate cap	March 20, 2013	February 29, 2016	\$ 24,082	BBSW	4.33%
Interest rate cap	July 30, 2013	April 30, 2016	\$ 53,028	BBSW	4.50%
Interest rate caps	April 11, 2013 May 6, 2013	March 16, 2018	\$ 70,429	EURIBOR	2.50%
Interest rate cap	July 25, 2013	July 25, 2019	\$ 88,796	EURIBOR	1.70% <sup>(2)</sup>
Interest rate cap	October 18, 2013	October 18, 2018	\$ 29,704	EURIBOR	2.00%
Interest rate cap	September 5, 2014	December 5, 2016	\$ 37,845	LIBOR	1.00% <sup>(3)</sup>

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- (1) For notional amounts denominated in a foreign currency, amounts have been translated to U.S. dollars at a rate based on the exchange rate in effect on September 30, 2014.
- (2) Beginning in July 2016, the strike rate of this interest rate cap will increase to 2.00% for the remaining term of the interest rate cap.
- (3) Beginning in January 2015, the strike rate of this interest rate cap will increase to 2.00%, and beginning in January 2016, the strike rate of this interest rate cap will increase to 3.25% for the remaining term.

The table below provides additional information regarding the Company's foreign currency forward contracts that are outstanding as of September 30, 2014 (in thousands).

<b>Effective Date</b>	<b>Expiration Date</b>	<b>Notional Amount</b>	<b>Buy/Sell</b>	<b>Traded Currency Rate</b>
June 26, 2014	June 26, 2015	£ 105,800	USD/GBP	\$ 1.69
September 10, 2014	June 26, 2015	£ 105,800	GBP/USD	\$ 1.62

The Company has not entered into any master netting arrangements with its third-party counterparties and does not offset on its consolidated condensed balance sheets the fair value amounts recorded for derivative instruments. The table below presents the fair value of the Company's derivative instruments included in "Assets—Derivative instruments" and "Liabilities—Derivative instruments" on the Company's condensed consolidated balance sheets, as of September 30, 2014 and December 31, 2013 (in thousands):

	<b>Derivative Assets</b>		<b>Derivative Liabilities</b>	
	<b>September 30, 2014</b>	<b>December 31, 2013</b>	<b>September 30, 2014</b>	<b>December 31, 2013</b>
Derivatives not designated as hedging instruments:				
Interest rate swaps	\$ —	\$ —	\$ (5,906)	\$ (9,329)
Interest rate caps	501	4,428	—	—
Foreign currency forward contracts	7,729	866	(577)	(488)
Total derivatives	<u>\$ 8,230</u>	<u>\$ 5,294</u>	<u>\$ (6,483)</u>	<u>\$ (9,817)</u>

The table below presents the effects of the changes in fair value of the Company's derivative instruments in the Company's condensed consolidated statements of operations and comprehensive income (loss) for the three and nine months ended September 30, 2014 and 2013 (in thousands):

	<b>Gain (Loss) Recorded on Derivative Instruments</b>			
	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30, 2014</b>	<b>September 30, 2013</b>	<b>September 30, 2014</b>	<b>September 30, 2013</b>
Derivatives not designated as hedging instruments:				
Interest rate swaps	\$ 876	\$ 831	\$ 3,388	\$ 4,324
Interest rate caps	(457)	(235)	(3,900)	278
Foreign currency forward contracts	8,527	(462)	7,331	5,001
Total gain (loss) on derivatives	<u>\$ 8,946</u>	<u>\$ 134</u>	<u>\$ 6,819</u>	<u>\$ 9,603</u>

## 8. DISTRIBUTIONS

The Company has declared distributions for the months of January 2013 through November 2014 at an amount equal to \$0.0017808 per share, per day. Hines Moorfield UK Venture I S.A.R.L. (the “Brindleyplace JV”) declared distributions in the amount of \$2.0 million and \$1.7 million to Moorfield Real Estate Fund II GP Ltd. (“Moorfield”) for the nine months ended September 30, 2014 and 2013, respectively, related to the operations of several properties acquired by the Brindleyplace JV located in Birmingham, England (the “Brindleyplace Project”).

The table below outlines the Company’s total distributions declared to stockholders and noncontrolling interests (Hines Global REIT Associates Limited Partnership (“HALP”), Moorfield and Flagship Capital GP) for each of the quarters ended during 2014 and for each of the quarters ended during 2013, including the breakout between the distributions declared in cash and those reinvested pursuant to the Company’s distribution reinvestment plan (in thousands). The Company declares distributions to the Company’s stockholders as of daily record dates and aggregates and pays such distributions monthly.

Distributions for the three months ended	Stockholders			Noncontrolling Interests
	Cash Distributions	Distributions Reinvested	Total Declared	Total Declared
<b>2014</b>				
September 30, 2014	\$ 20,453	\$ 23,612	\$ 44,065	\$ 675
June 30, 2014	20,117	23,211	43,328	855
March 31, 2014	18,336	21,079	39,415	680
Total	<u>\$ 58,906</u>	<u>\$ 67,902</u>	<u>\$ 126,808</u>	<u>\$ 2,210</u>
<b>2013</b>				
December 31, 2013	\$ 16,458	\$ 18,660	\$ 35,118	\$ 1,454
September 30, 2013	14,561	16,079	30,640	638
June 30, 2013	13,265	14,551	27,816	685
March 31, 2013	12,418	13,772	26,190	554
Total	<u>\$ 56,702</u>	<u>\$ 63,062</u>	<u>\$ 119,764</u>	<u>\$ 3,331</u>

## 9. RELATED PARTY TRANSACTIONS

The table below outlines fees and expense reimbursements incurred that are payable to Hines and its affiliates for the periods indicated below (in thousands):

Type and Recipient	Incurred				Unpaid as of	
	Three Months Ended September 30,		Nine Months Ended September 30,		September 30,	December 31,
	2014	2013	2014	2013	2014	2013
Selling Commissions- Dealer Manager	\$ —	\$ 15,151	\$ 27,021	\$ 33,887	\$ —	\$ 658
Dealer Manager Fee- Dealer Manager	—	5,145	9,334	11,706	—	(5)
Issuer Costs- the Advisor	(86)	1,232	1,967	5,990	52	482
Acquisition Fee- the Advisor and affiliates of Hines	129	9,434	13,606	35,569	1,883	—
Asset Management Fee- the Advisor and affiliates of Hines	8,897	6,175	25,949	13,242	8,916	7,241
Other <sup>(1)</sup> - the Advisor	1,538	1,321	4,110	3,153	952	1,166
Property Management Fee- Hines	1,681	1,966	4,962	4,174	140	(144)
Development/Construction Management Fee- Hines <sup>(2)</sup>	807	1,631	2,626	3,079	8	83
Leasing Fee- Hines	128	302	1,567	992	1,354	1,735
Expense Reimbursement- Hines (with respect to management and operations of the Company’s properties)	2,846	1,997	7,812	5,235	3,542	5,203
<b>Due to Affiliates</b>					<u>\$ 16,847</u>	<u>\$ 16,419</u>

- (1) Includes amounts the Advisor paid on behalf of the Company such as general and administrative expenses and acquisition-related expenses. These amounts are generally reimbursed to the Advisor during the month following the period in which they are incurred.
- (2) Generally, as compensation for providing development management services, Hines will be paid a fee equal to 3% of the development project costs and as compensation for providing construction management services, an affiliate of Hines also will be paid a contractor's fee of 5% of the total construction costs of the project.

#### *Notes Payable to Affiliates*

The WaterWall Place JV and Ponce & Bird JV (as described in Note 1 — Organization) have entered into separate construction loans with an affiliate of Hines related to the development of multi-family projects in Houston, Texas and Miami, Florida, respectively. See Note 6 — Debt Financing for additional information regarding these construction loans.

#### *@1377*

In June 2012, the Company entered into a mezzanine loan commitment of \$3.2 million (plus any accrued interest) to provide construction financing to the @1377 development, which was completed in March 2014. As of September 30, 2014 and December 31, 2013, \$4.0 million and \$3.7 million were outstanding under the mezzanine loan, respectively. See Note 1 — Organization for additional information concerning the @1377 development.

#### *Other Affiliate Transactions*

In April 2012, the Advisor agreed to waive the asset management fee otherwise payable to it pursuant to the Advisory Agreement for each quarter in 2012 and 2013, to the extent that the Company's modified funds from operations ("MFFO"), as disclosed in each quarterly report, for a particular quarter amounted to less than 100% of the aggregate distributions declared to its stockholders for such quarter. As a result of the fee waiver in 2013, the Advisor waived \$3.6 million of asset management fees payable to it during the three months ended March 31, 2013. However, because MFFO exceeded distributions declared to the Company's stockholders during the three months ended June 30, September 30, and December 31, 2013 no asset management fees were waived during those periods. The Advisor waived a total of \$12.2 million through the expiration of the waiver on December 31, 2013. As a result of the waiver of these fees, cash flows from operations that would have been paid to the Advisor for asset management fees were available to pay distributions to stockholders.

In December 2013, the Advisor agreed to waive asset management fees otherwise payable to it for the year ended December 31, 2014 to the extent that the Company's MFFO for the year ended December 31, 2014, as disclosed in its Annual Report on Form 10-K for such year, amounts to less than 100% of the aggregate distributions declared to its stockholders for the year ended December 31, 2014. The Advisor did not waive any asset management fees owed to it during the nine months ended September 30, 2014.

The fee waivers described above are not deferrals and accordingly, any fees that have been or may be waived will not be paid to the Advisor in cash at any time in the future.

## **10. FAIR VALUE MEASUREMENTS**

As described in Note 7 — Derivative Instruments, the Company entered into several interest rate contracts as economic hedges against the variability of future interest rates on its variable interest rate borrowings. The valuation of these derivative instruments is determined based on assumptions that management believes market participants would use in pricing, using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves and implied volatilities. The fair values of interest rate contracts have been determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

Although the Company has determined the majority of the inputs used to value its interest rate contracts fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with its derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by the Company and its counterparties, Eurohypo, PB Capital Corporation, Landesbank Baden-Württemberg, Commonwealth Bank of Australia, Bank of Western Australia, Deutsche Pfandbriefbank AG, Crédit Agricole, and SMBC Capital Markets, Inc. In adjusting the fair values of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds and guarantees. However, as of September 30, 2014, the Company has assessed the significance of the impact of the credit valuation

adjustments on the overall valuation of its derivative positions and has determined that the credit valuation adjustments are not significant to the overall valuations of its derivatives. As a result, the Company has determined its derivative valuations are classified in Level 2 of the fair value hierarchy.

Additionally, as described in Note 7 — Derivative Instruments, the Company has entered into several foreign currency forward contracts as economic hedges against the variability of foreign exchange rates on future international investments. The valuation of these forward contracts is determined based on assumptions that management believes market participants would use in pricing, using widely accepted valuation techniques, including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including currency exchange rate curves and implied volatilities. The Company has determined its foreign currency forward contracts valuations are classified in Level 2 of the fair value hierarchy, as they are based on observable inputs but are not traded in active markets.

The following table sets forth the Company's derivatives which are measured at fair value on a recurring basis, by level within the fair value hierarchy as of September 30, 2014 and December 31, 2013 (all amounts are in thousands):

Period	Fair Value of Assets (Liabilities)	Basis of Fair Value Measurements		
		Quoted Prices In Active Markets for Identical Items (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>September 30, 2014</b>				
Interest rate swaps	\$ (5,906)	\$ —	\$ (5,906)	\$ —
Interest rate caps	\$ 501	\$ —	\$ 501	\$ —
Foreign currency forwards - Assets	\$ 7,729	\$ —	\$ 7,729	\$ —
Foreign currency forwards - Liabilities	\$ (577)	\$ —	\$ (577)	\$ —
<b>December 31, 2013</b>				
Interest rate swaps	\$ (9,329)	\$ —	\$ (9,329)	\$ —
Interest rate caps	\$ 4,428	\$ —	\$ 4,428	\$ —
Foreign currency forwards - Assets	\$ 866	\$ —	\$ 866	\$ —
Foreign currency forwards - Liabilities	\$ (488)	\$ —	\$ (488)	\$ —

## Other Items

### *Financial Instruments Fair Value Disclosures*

As of September 30, 2014, the Company estimated that the fair value of its notes payable, which had a book value of \$2.3 billion, was \$2.3 billion. As of December 31, 2013, the Company estimated that the fair value of its notes payable, which had a book value of \$2.0 billion, was \$2.0 billion. Management has utilized market information as available or present value techniques to estimate the amounts required to be disclosed. Although the Company has determined the majority of the inputs used to value its notes payable fall within Level 2 of the fair value hierarchy, the credit quality adjustments associated with its fair value of notes payable utilize Level 3 inputs. However, as of September 30, 2014, the Company has assessed the significance of the impact of the credit quality adjustments on the overall valuations of its fair market value of notes payable and has determined that they are not significant. As a result, the Company has determined these financial instruments utilize Level 2 inputs. Since such amounts are estimates that are based on limited available market information for similar transactions, there can be no assurance that the disclosed values could be realized.

As of September 30, 2014, the Company estimated that the book values of its real estate loans receivable approximate their fair values. Although the Company has determined the majority of the inputs used to value its real estate notes receivable fall within Level 2 of the fair value hierarchy, the credit quality adjustments associated with its fair value of real estate notes receivable utilize Level 3 inputs. However, as of September 30, 2014, the Company has assessed the significance of the impact of the credit quality adjustments on the overall valuations of its fair market value of real estate notes receivable and has determined that they are not significant. As a result, the Company has determined these financial instruments utilize Level 2 inputs. Since such amounts are estimates that are based on limited available market information for similar transactions, there can be no assurance that the disclosed values could be realized.

Other financial instruments not measured at fair value on a recurring basis include cash and cash equivalents, restricted cash, distributions receivable, tenant and other receivables, accounts payable and accrued expenses, other liabilities, due to affiliates and distributions payable. The carrying value of these items reasonably approximates their fair value based on their highly-liquid nature

and/or short-term maturities. Due to the short-term nature of these instruments, Level 1 and Level 2 inputs are utilized to estimate the fair value of these financial instruments.

#### *Financial Instruments Measured on a Nonrecurring Basis*

Certain long-lived assets are measured at fair value on a non-recurring basis. These assets are not measured at fair value on an ongoing basis, but are subject to fair value adjustments (i.e., impairments) in certain circumstances. The inputs associated with the valuation of long-lived assets are generally included in Level 3 of the fair value hierarchy. As of September 30, 2014, there were no events that have occurred which indicated that fair value adjustments of the Company's long-lived assets were necessary.

## 11. REPORTABLE SEGMENTS

The Company's investments in real estate are geographically diversified and management evaluates the operating performance of each at an individual investment level and considers each investment to be an operating segment. The Company has aggregated all of its operating segments into four reportable segments based on the location of the segment and the underlying asset class. Management has aggregated the Company's investments that are not office properties in "other" based on the geographic location of the investment, due to the Company's ownership of interests in various different types of investments that do not stand alone as their own reportable segment. The Company's reporting segments consist of the following, based on the Company's investments as of September 30, 2014:

- Domestic office investments (11 investments)
- Domestic other investments (10 investments)
- International office investments (11 investments)
- International other investments (9 investments)

The tables below provide additional information related to each of the Company's segments and a reconciliation to the Company's net loss, as applicable. "Corporate-Level Accounts" includes amounts incurred by the corporate-level entities which are not allocated to any of the reportable segments (all amounts other than percentages are in thousands).

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
<b>Total Revenue</b>				
Domestic office investments	\$ 36,464	\$ 31,683	\$ 109,407	\$ 80,768
Domestic other investments	27,488	17,228	77,473	42,153
International office investments	29,525	27,051	80,894	62,280
International other investments	24,228	14,119	72,895	40,737
<b>Total Revenue</b>	<b>\$ 117,705</b>	<b>\$ 90,081</b>	<b>\$ 340,669</b>	<b>\$ 225,938</b>

For the three and nine months ended September 30, 2014 and 2013 the Company's total revenue was attributable to the following countries:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
<b>Total Revenue</b>				
United States	54%	54%	54%	53%
United Kingdom	20%	14%	19%	16%
Australia	8%	10%	8%	10%
Poland	7%	10%	7%	10%
Russia	5%	6%	5%	7%
France	3%	4%	4%	2%
Germany	3%	2%	3%	2%



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For the three and nine months ended September 30, 2014 and 2013, the Company's property revenues in excess of expenses by segment was as follows (in thousands):

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2014</b>	<b>2013</b>	<b>2014</b>	<b>2013</b>
<b>Property revenues in excess of expenses <sup>(1)</sup></b>				
Domestic office investments	\$ 22,467	\$ 19,122	\$ 68,957	\$ 50,740
Domestic other investments	16,748	11,105	49,260	26,286
International office investments	30,494	21,513	85,332	50,268
International other investments	11,900	9,484	33,980	26,649
<b>Property revenues in excess of expenses</b>	<b>\$ 81,609</b>	<b>\$ 61,224</b>	<b>\$ 237,529</b>	<b>\$ 153,943</b>

(1) Revenues less property operating expenses, real property taxes and property management fees.

As of September 30, 2014 and December 31, 2013, the Company's total assets by segment was as follows (in thousands):

	<b>September 30, 2014</b>	<b>December 31, 2013</b>
<b>Total Assets</b>		
Domestic office investments	\$ 1,239,313	\$ 1,273,779
Domestic other investments	1,028,796	789,204
International office investments	1,388,073	1,176,394
International other investments	588,613	515,788
Corporate-level accounts	48,488	48,054
<b>Total Assets</b>	<b>\$ 4,293,283</b>	<b>\$ 3,803,219</b>

As of September 30, 2014 and December 31, 2013, the Company's total assets were attributable to the following countries:

	<b>September 30, 2014</b>	<b>December 31, 2013</b>
<b>Total Assets</b>		
United States	53%	55%
United Kingdom	21%	15%
Australia	8%	9%
Poland	7%	9%
Russia	3%	4%
France	4%	5%
Germany	4%	3%

For the three and nine months ended September 30, 2014 and 2013 the Company's reconciliation to the Company's net income (loss) is as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
<b>Reconciliation to net income (loss)</b>				
Total property revenues in excess of expenses	\$ 81,609	\$ 61,224	\$ 237,529	\$ 153,943
Depreciation and amortization	(49,401)	(37,985)	(146,861)	(95,360)
Acquisition related expenses	(158)	(2,298)	(21,480)	(37,597)
Asset management and acquisition fees	(9,026)	(15,609)	(39,555)	(48,811)
General and administrative expenses	(1,831)	(1,245)	(5,070)	(3,785)
Gain (loss) on derivatives	8,946	134	6,819	9,603
Foreign currency gains (losses)	(3,899)	1,627	(9,651)	(11,626)
Interest expense	(20,357)	(17,515)	(58,280)	(43,200)
Interest income	160	86	437	355
Benefit (provision) for income taxes	(1,865)	(1,245)	(4,635)	(436)
<b>Net income (loss)</b>	<b>\$ 4,178</b>	<b>\$ (12,826)</b>	<b>\$ (40,747)</b>	<b>\$ (76,914)</b>

## 12. SUPPLEMENTAL CASH FLOW DISCLOSURES

Supplemental cash flow disclosures for the nine months ended September 30, 2014 and 2013 (in thousands):

	Nine Months Ended September 30,	
	2014	2013
<b>Supplemental Disclosure of Cash Flow Information</b>		
Cash paid for interest	\$ 46,051	\$ 37,343
Cash paid for taxes	\$ 3,868	\$ 3,793
<b>Supplemental Schedule of Non-Cash Activities</b>		
Distributions declared and unpaid	\$ 18,084	\$ 12,958
Distributions reinvested	\$ 66,805	\$ 43,080
Non-cash net liabilities acquired	\$ 2,524	\$ 11,682
Accrued capital additions	\$ 3,864	\$ 7,956

## 13. COMMITMENTS AND CONTINGENCIES

In November 2013, Dorsey & Whitney LLP signed a lease renewal for its space in 50 South Sixth located in Minneapolis, Minnesota. In connection with this renewal, the Company committed to fund \$20.8 million of tenant improvements and leasing commissions related to its space, to be paid in future periods. As of September 30, 2014, \$13.3 million of the Company's commitment remained unfunded and is recorded in accounts payable and accrued expenses in the accompanying consolidated balance sheets.

The Company may be subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. While the resolution of these matters cannot be predicted with certainty, management believes the final outcome of such matters will not have a material adverse effect on the Company's condensed consolidated financial statements.

## 14. SUBSEQUENT EVENTS

### *Debt Financings*

In November 2014, the Company retired its mortgage facility secured by the Campus at Marlborough. The Company paid \$53.6 million, the outstanding balance under the note, using proceeds from its Revolving Credit Facility. See Note 6 — Debt Financings for additional information regarding the secured mortgage debt for the Campus at Marlborough.

*818 Bourke*

In October 2014, the Company acquired 818 Bourke, a Class A office building located in Melbourne, Australia. 818 Bourke consists of 251,038 square feet and is 98% leased. The contract purchase price for 818 Bourke was 152.5 million AUD (approximately \$135.7 million assuming an exchange rate of \$0.89 per AUD as of the transaction date). The acquisition was funded with proceeds from the Revolving Credit Facility and a 91.5 million AUD (approximately \$81.4 million assuming an exchange rate of \$0.89 per AUD as of the transaction date) mortgage loan.

*144 Montague Road*

In November 2014, the Company entered into a contract to sell 144 Montague Road, located in the South Brisbane submarket of Brisbane, Australia. The net contract sales price for 144 Montague Road is expected to be approximately 93.0 million AUD (approximately \$80.9 million assuming an exchange rate of \$0.87 per AUD as of the transaction date), exclusive of transaction costs and closing prorations. The Company originally acquired its interest in 144 Montague Road in April 2012 for \$91.3 million. The Company expects the closing of this sale to occur in November 2014.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our unaudited condensed consolidated financial statements and the notes thereto included in Item 1 in this Quarterly Report on Form 10-Q. The following discussion should also be read in conjunction with our audited consolidated financial statements and the notes thereto and "Management's Discussion and Analysis of Financial Condition and Results of Operations" included in our Annual Report on Form 10-K for the year ended December 31, 2013.*

**Cautionary Note Regarding Forward-Looking Statements**

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as amended. Such statements include statements concerning future financial performance and distributions, future debt and financing levels, acquisitions and investment objectives, payments to Hines Global REIT Advisors Limited Partnership (the "Advisor"), and its affiliates and other plans and objectives of management for future operations or economic performance, or assumptions or forecasts related thereto as well as all other statements that are not historical statements. These statements are only predictions. We caution that forward-looking statements are not guarantees. Actual events or our investments and results of operations could differ materially from those expressed or implied in forward-looking statements. Forward-looking statements are typically identified by the use of terms such as "may," "should," "expect," "could," "intend," "plan," "anticipate," "estimate," "believe," "continue," "predict," "potential" or the negative of such terms and other comparable terminology.

The forward-looking statements included in this Quarterly Report on Form 10-Q are based on our current expectations, plans, estimates, assumptions and beliefs that involve numerous risks and uncertainties. Assumptions relating to the foregoing involve judgments with respect to, among other things, future economic, competitive and market conditions, the availability of future financing and future business decisions, all of which are difficult or impossible to predict accurately and many of which are beyond our control. Any of the assumptions underlying forward-looking statements could prove to be inaccurate. To the extent that our assumptions differ from actual results, our ability to meet such forward-looking statements, including our ability to generate positive cash flow from operations, pay distributions to our shareholders and maintain the value of any real estate investments and real estate-related investments in which we may hold an interest in the future, may be significantly hindered.

The following are some of the risks and uncertainties, which could cause actual results to differ materially from those presented in certain forward-looking statements:

- Whether we will have the opportunity to invest distribution reinvestment plan proceeds to acquire properties or other investments or whether such proceeds will be needed to redeem shares or for other purposes, and if proceeds are available for investment, our ability to make such investments in a timely manner and at appropriate amounts that provide acceptable returns;
- Competition for tenants and real estate investment opportunities, including competition with affiliates of Hines Interests Limited Partnership ("Hines");
- Our reliance on our Advisor, Hines and affiliates of Hines for our day-to-day operations and the selection of real estate investments, and our Advisor's ability to attract and retain high-quality personnel who can provide service at a level acceptable to us;

- Risks associated with conflicts of interests that result from our relationship with our Advisor and Hines, as well as conflicts of interests certain of our officers and directors face relating to the positions they hold with other entities;
- The potential need to fund tenant improvements, lease-up costs or other capital expenditures, as well as increases in property operating expenses and costs of compliance with environmental matters or discovery of previously undetected environmentally hazardous or other undetected adverse conditions at our properties;
- The availability and timing of distributions we may pay is uncertain and cannot be assured;
- Our distributions have been paid using cash flows from financing activities, including proceeds from our public offerings, proceeds from debt financings and cash from the waiver of fees, and some or all of the distributions we pay in the future may be paid from similar sources or sources such as cash advances by our Advisor or cash resulting from a deferral or waiver of fees. When we pay distributions from certain sources other than our cash flow from operations, we will have less funds available for the acquisition of properties, and your overall return may be reduced;
- Risks associated with debt and our ability to secure financing;
- Risks associated with adverse changes in general economic or local market conditions, including terrorist attacks and other acts of violence, which may affect the markets in which we and our tenants operate;
- Catastrophic events, such as hurricanes, earthquakes, tornadoes and terrorist attacks; and our ability to secure adequate insurance at reasonable and appropriate rates;
- The failure of any bank in which we deposit our funds could reduce the amount of cash we have available to pay distributions and make additional investments;
- Changes in governmental, tax, real estate and zoning laws and regulations and the related costs of compliance and increases in our administrative operating expenses, including expenses associated with operating as a public company;
- International investment risks, including the burden of complying with a wide variety of foreign laws and the uncertainty of such laws, the tax treatment of transaction structures, political and economic instability, foreign currency fluctuations, and inflation and governmental measures to curb inflation may adversely affect our operations and our ability to make distributions;
- The lack of liquidity associated with our assets; and
- Our ability to continue to qualify as a real estate investment trust (“REIT”) for federal income tax purposes.

These risks are more fully discussed in, and all forward-looking statements should be read in light of, all of the factors discussed in “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2013.

You are cautioned not to place undue reliance on any forward-looking statements included in this Quarterly Report on Form 10-Q. All forward-looking statements are made as of the date of this Quarterly Report on Form 10-Q and the risk that actual results will differ materially from the expectations expressed in this Quarterly Report on Form 10-Q may increase with the passage of time. In light of the significant uncertainties inherent in the forward-looking statements included in this Quarterly Report on Form 10-Q, the inclusion of such forward-looking statements should not be regarded as a representation by us or any other person that the objectives and plans set forth in this Quarterly Report on Form 10-Q will be achieved. All subsequent written and oral forward-looking statements attributable to us or persons acting on our behalf are expressly qualified in their entirety by reference to these risks and uncertainties. Each forward-looking statement speaks only as of the date of the particular statement, and we do not undertake to update any forward-looking statement.

## Executive Summary

Hines Global REIT, Inc. (“Hines Global” and, together with its consolidated subsidiaries, “we”, “us” or the “Company”) and its subsidiary, Hines Global REIT Properties, LP (the “Operating Partnership”) were formed in December 2008 and January 2009, respectively, to invest in a diversified portfolio of quality commercial real estate properties and related investments in the United States and internationally. On August 5, 2009, we commenced our initial public offering of common stock for sale to the public (the “Initial Offering”) which expired on February 1, 2013. We commenced a follow-on offering effective February 4, 2013, through which we offered up to \$3.5 billion in shares of common stock (the “Second Offering”), and we ceased offering primary shares pursuant to the Second Offering on April 11, 2014. We commenced a \$500.0 million offering of shares of our common stock under our distribution reinvestment plan on April 24, 2014 (the “DRP Offering”). Collectively through our public offerings, we received gross offering proceeds of \$2.8 billion from the sale of 276.1 million shares from inception through September 30, 2014.

Our board of directors established an offering price of \$10.40 per share for primary shares in the Second Offering and an estimated net asset value (“NAV”) per share of \$8.90 effective March 4, 2014. These amounts represent an increase from the previous offering price of \$10.28 per share and estimated NAV per share of \$8.78, which were established in February 2013. The increases in these per share amounts were largely due to a 4.7% increase in the aggregate appraised value of our real estate property investments when such value is compared to (i) the previously determined appraised value of our assets (for assets that were acquired prior to 2013) and (ii) to the cost of our assets that were acquired during 2013.

We are approaching the end of our investing phase and one of our primary investment objectives was to invest in a real estate portfolio that is diversified by asset type, geographic area, lease expirations and tenant industries. We have made significant progress toward this objective. As of September 30, 2014, we owned interests in 41 real estate investments which contain, in the aggregate, 14.5 million square feet of leasable space. These investments consisted of:

- Domestic office investments (11 investments)
- Domestic other investments (10 investments)
- International office investments (11 investments)
- International other investments (9 investments)

Our portfolio is comprised of approximately 53% domestic and 47% international investments (based on our pro rata share of the estimated value of each of the investments) and consists of a variety of real estate asset classes. Our current investment types encompass approximately 65% office, 14% retail, 9% mixed-use, 9% industrial and 3% multi-family (based on our pro rata share of the estimated value of each of the investments). We believe that this diversification is directly in-line with our investment strategies of maintaining a well-diversified real estate portfolio and providing additional diversification across currencies.

The following tables provide additional information regarding each of the properties in which we owned an interest as of September 30, 2014.

Property	Location	Investment Type	Date Acquired/ Net Purchase Price (in millions) <sup>(2)</sup>	Estimated Going-in Capitalization Rate <sup>(3)</sup>	Leasable Square Feet	Percent Leased <sup>(1)</sup>
<b>Domestic Office Investments</b>						
17600 Gillette	Irvine, California	Office	6/2010; \$20.4	13.4%	106,107	100%
Hock Plaza	Durham, North Carolina	Office	9/2010; \$97.9	7.2%	327,160	99%
Fifty South Sixth	Minneapolis, Minnesota	Office	11/2010; \$185.0	7.4%	698,783	97%
250 Royall	Canton, Massachusetts	Office	9/2011; \$57.0	9.1%	185,171	100%
Campus at Marlborough	Marlborough, Massachusetts	Office	10/2011; \$103.0	8.0%	532,246	95%
9320 Excelsior	Hopkins, Minnesota	Office	12/2011; \$69.5	6.2%	254,915	100%
550 Terry Francois	San Francisco, California	Office	8/2012; \$180.0	8.2%	282,773	100%
Riverside Center	Boston, Massachusetts	Office	3/2013; \$197.1	5.7%	509,702	99%
The Campus at Playa Vista	Los Angeles, California	Office	5/2013; \$216.6	5.7%	324,955	97%
2300 Main	Irvine, California	Office	8/2013; \$39.5	6.4%	132,064	100%
55 M Street	Washington, D.C.	Office	12/2013; \$140.9	4.8%	267,339	89%
<b>Total for Domestic Office Investments</b>					<b>3,621,215</b>	<b>97%</b>

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Property	Location	Investment Type	Date Acquired/ Net Purchase Price (in millions) <sup>(2)</sup>	Estimated Going-in Capitalization Rate <sup>(3)</sup>	Leasable Square Feet	Percent Leased <sup>(1)</sup>
<b>Domestic Other Investments</b>						
Southpark	Austin, Texas	Industrial	10/2010; \$31.2	8.5%	372,125	100%
Komo Plaza (f/k/a Fisher Plaza)	Seattle, Washington	Mixed-Use	12/2011; \$160.0	7.9%	293,727	92%
Minneapolis Retail Center	Minneapolis, Minnesota	Retail	8/2012 & 12/2012; \$130.6	6.5%	380,313	98%
The Markets at Town Center	Jacksonville, Florida	Retail	7/2013; \$135.0	5.9%	317,477	93%
The Avenue at Murfreesboro	Nashville, Tennessee	Retail	8/2013; \$163.0	6.4%	762,762	89%
The Rim	San Antonio, Texas	Retail	02/2014; \$176.3	5.9%	658,964	100%
@1377	Atlanta, Georgia	Multi-family	03/2014; \$31.9	5.0% <sup>(4)</sup>	186,035	97%
Waterwall Place	Houston, Texas	Multi-family	07/2014; \$64.5	7.8% <sup>(4)</sup>	316,299	81%
<b>Total for Domestic Other Investments</b>					<b>3,287,702</b>	<b>94%</b>
<b>International Office Investments</b>						
Stonecutter Court	London, England	Office	3/2011; \$145.6	6.8%	152,808	100%
Gogolevsky 11	Moscow, Russia	Office	8/2011; \$96.1	8.9%	86,692	100%
144 Montague	Brisbane, Australia	Office	4/2012; \$91.3	8.7%	164,839	100%
100 Brookes St.	Brisbane, Australia	Office	7/2012; \$67.6	10.5%	105,637	100%
Mercedes Benz Bank	Stuttgart, Germany	Office	2/2013; \$70.2	8.8%	255,926	100%
465 Victoria	Sydney, Australia	Office	2/2013; \$90.8	8.0%	171,652	98%
One Westferry Circus	London, England	Office	2/2013; \$124.6	7.4%	220,575	100%
New City	Warsaw, Poland	Office	3/2013; \$163.5	7.1%	484,182	99%
825 Ann	Brisbane, Australia	Office	4/2013; \$128.2	8.0%	206,505	100%
Perspective Défense	Paris, France	Office	6/2013; \$165.8	8.5%	289,667	100%
25 Cabot Square	London, England	Office	3/2014; \$371.7	6.7%	455,687	100%
<b>Total for International Office Properties</b>					<b>2,594,170</b>	<b>100%</b>
<b>International Other Investments</b>						
Brindleyplace Project	Birmingham, England	Mixed-Use	7/2010; \$282.5	7.0%	567,691	97%
FM Logistic	Moscow, Russia	Industrial	4/2011; \$70.8	11.2%	748,578	100%
Poland Logistics Portfolio	Poland <sup>(5)</sup>	Industrial	3/2012 & 10/2012; \$157.2	8.1%	2,345,981	86%
Fiege Mega Centre	Erfurt, Germany	Industrial	10/2013; \$53.6	7.7%	952,540	100%
Simon Hegele Logistics	Forchheim, Germany	Industrial	6/2014; \$49.2	7.1%	371,345	100%
<b>Total for International Other Investments</b>					<b>4,986,135</b>	<b>93%</b>
<b>Total for All Investments</b>					<b>14,489,222</b>	<b>96%</b> <sup>(6)</sup>

(1) Represents the percentage leased based on the effective ownership of the Operating Partnership in the properties listed. On September 30, 2014, the Company owned a 99.99% interest in the Operating Partnership as its sole general partner. Affiliates of Hines owned the remaining 0.01% interest in the Operating Partnership. We own a 60% interest in the Brindleyplace Project through our investment in the Brindleyplace JV. See Financial Condition, Liquidity and Capital Resources — Cash Flows from Financing Activities — Distributions for additional information concerning the Brindleyplace Project and the Brindleyplace JV.

(2) For acquisitions denominated in a foreign currency, amounts have been translated to U.S. dollars at a rate based on the exchange rate in effect on the acquisition date.

(3) The estimated going-in capitalization rate is determined as of the date of acquisition by dividing the projected property revenues in excess of expenses for the first fiscal year following the date of acquisition by the net purchase price (excluding closing costs and taxes). Property revenues in excess of expenses includes all projected operating revenues (rental income, tenant reimbursements, parking and any other property-related income) less all projected operating expenses (property operating and maintenance expenses, property taxes, insurance and property management fees).

The projected property revenues in excess of expenses includes assumptions which may not be indicative of the actual future performance of the property, and the actual economic performance of each property for our period of ownership may differ materially from the amounts used in calculating the estimated going-in capitalization rate. These include assumptions, with respect to each property, that in-place tenants will continue to perform under their lease agreements during the 12 months following our acquisition of the property. In addition, with respect to the Brindleyplace Project, Hock Plaza, Southpark, Fifty South Sixth, Komo Plaza, the Poland Logistics Portfolio, the Minneapolis Retail Center, 465 Victoria, One Westferry Circus, Riverside Center, 825 Ann, the Campus at Playa Vista, the Markets at Town Center, the Avenue at Murfreesboro and 55 M Street, the projected property revenues in excess of expenses include assumptions concerning estimates of timing and rental rates related to re-leasing vacant space.

- (4) Construction has been completed for this multi-family development property. The estimated going-in capitalization rate is based on the projected revenues in excess of expenses once the property's operations have stabilized divided by the construction cost of the property. The projected property revenues in excess of expenses includes assumptions which may not be indicative of the actual future performance of the property, and the actual economic performance of the property for our period of ownership may differ materially from the amounts used in calculating the estimated going-in capitalization rate. These include assumptions concerning estimates of timing and rental rates related to leasing vacant space and assumptions that in-place tenants will continue to perform under their lease agreements during the 12 months following stabilization of the property.
- (5) The Poland Logistics Portfolio is comprised of five industrial parks located in Warsaw, Wroclaw and Upper Silesia, Poland.
- (6) This amount represents the percentage leased assuming we own a 100% interest in each of these properties. The percentage leased based on our effective ownership interest in each property is also 96%.

Discussed below are additional details related to our investments in multi-family projects which are still under development and investments in real estate-related debt. Each of these investments is included in our domestic other investments segment and excluded from the table above. All other investments are operating real estate investments.

- Ponce & Bird JV — 83% interest in a joint venture that was formed in July 2012 to invest in a multi-family development project in Miami, Florida. The estimated total cost of the project is expected to be \$66.0 million and the project will consist of 276 units upon completion. An affiliate of Hines owns the remaining 17% interest in this joint venture. Construction began in April 2013 and is expected to be completed by December 2014, although there can be no assurances as to when construction will be completed.
- Flagship Capital JV — 97% interest in a joint venture with Flagship Capital GP, which was formed to provide real estate loans. We have committed to investing up to \$49.4 million into the Flagship JV. The joint venture has nine loans receivable, totaling \$49.0 million, outstanding as of September 30, 2014. We are not affiliated with Flagship Capital GP.
- The Rim Loan Receivable — a variable interest entity ("VIE") that that was formed to provide \$29.8 million in construction financing to the developer of four additional retail parcels at The Rim, a 658,964 square-foot outdoor retail center located in San Antonio, Texas. As of September 30, 2014, we had loaned \$5.7 million to the developer. We are not affiliated with the developer of the project.

### **Critical Accounting Policies**

Each of our critical accounting policies involves the use of estimates that require management to make assumptions that are subjective in nature. Management relies on its experience, collects historical and current market data, and analyzes these assumptions in order to arrive at what it believes to be reasonable estimates. In addition, application of these accounting policies involves the exercise of judgments regarding assumptions as to future uncertainties. Actual results could materially differ from these estimates. A disclosure of our critical accounting policies is included in our Annual Report on Form 10-K for the year ended December 31, 2013 in Management's Discussion and Analysis of Financial Condition and Results of Operations. There have been no changes to our critical accounting policies during 2014.

## **Financial Condition, Liquidity and Capital Resources**

To date, our principal demands for funds have been to purchase real estate properties and make other real estate investments, for the payment of operating expenses and distributions, and for the payment of principal and interest on indebtedness. Generally, we expect to meet operating cash needs from our cash flows from operating activities, and we expect to meet cash needs for acquisitions and investments primarily from the net proceeds of our public offerings and from debt proceeds.

Our cash flows from operations have been and may continue to be insufficient to fully fund distributions paid to stockholders. Therefore some or all of our distributions may continue to be paid from other sources, such as proceeds from our debt financings, proceeds from our public offerings, cash advances by our Advisor, and cash resulting from a waiver or deferral of fees. In April 2012, our Advisor agreed to waive the asset management fee otherwise payable to it pursuant to the Advisory Agreement for each quarter in 2012 and 2013, to the extent that our modified funds from operations (“MFFO”) for a particular quarter, as disclosed in each of our quarterly reports, amounted to less than 100% of the aggregate distributions declared for such quarter. As a result of the fee waiver in 2013, the Advisor waived \$3.6 million of asset management fees payable to it during the three months ended March 31, 2013. However, because MFFO exceeded distributions declared to the Company’s stockholders during the three months ended June 30, September 30, and December 31, 2013, no asset management fees were waived during those periods. The Advisor waived a total of \$12.2 million through the expiration of the waiver on December 31, 2013.

In December 2013, the Advisor agreed to waive asset management fees otherwise payable to it for the year ended December 31, 2014 to the extent that the Company’s MFFO for the year ended December 31, 2014, as disclosed in its Annual Report on Form 10-K for such year, amounted to less than 100% of the aggregate distributions declared to its stockholders for the year ended December 31, 2014. As MFFO has exceeded distributions, the Advisor did not waive any asset management fees owed to it during the nine months ended September 30, 2014. We have not placed a cap on the amount of our distributions that may be paid from sources other than cash flows from operations, including proceeds from our debt financings, proceeds from our public offerings, cash advances from our Advisor and cash resulting from a waiver or deferral fees.

We believe that the proper use of leverage can enhance returns on real estate investments. As of September 30, 2014, our portfolio was 47% leveraged, based on the values of our real estate investments. As of September 30, 2014, we had \$2.3 billion of principal outstanding under our various loan agreements with a weighted average interest rate of 3.2%, including the effects of related interest rate swaps.

The discussions below provide additional details regarding our cash flows.

### *Cash Flows from Operating Activities*

Our real estate properties generate cash flow in the form of rental revenues, which are used to pay direct leasing costs, property-level operating expenses and interest payments. Property-level operating expenses consist primarily of salaries and wages of property management personnel, utilities, cleaning, insurance, security and building maintenance costs, property management and leasing fees, and property taxes. Additionally, we incur general and administrative expenses, acquisition fees and expenses and asset management fees.

Net cash provided by operating activities for the nine months ended September 30, 2014 was \$111.7 million compared to \$25.8 million for the nine months ended September 30, 2013. The increase in cash provided by operating activities is primarily due to our acquisition of additional properties during 2013 and 2014. Additionally, we paid \$32.2 million in acquisition fees and expenses during the nine months ended September 30, 2014, compared with \$70.9 million during the nine months ended September 30, 2013. Under GAAP, acquisition fees and acquisition-related expenses are expensed and therefore reduce cash flows from operating activities. However, we fund these expenses with proceeds from our public offerings or other equity capital.

### *Cash Flows from Investing Activities*

Net cash used in investing activities primarily relates to payments made for the acquisition of our real estate investments and activities related to our loans receivable. Net cash used in investing activities decreased \$867.8 million for the nine months ended September 30, 2014 compared to the same period in 2013. The factors that contributed to the change between the two periods are summarized below.



2014

- We had cash outflows of \$594.1 million related to our acquisition of three real estate investments.
- We paid \$6.9 million in capital expenditures at our operating properties and paid \$36.8 million in capital expenditures at our multi-family development projects in Houston, Texas and Miami, Florida.
- We made real estate loans of \$29.1 million and received proceeds from the collection of real estate loans receivable of \$13.9 million.
- We had an increase in restricted cash of \$9.0 million primarily related to escrows required by several of our outstanding mortgage loans.

2013

- We had cash outflows of \$1.5 billion related to our acquisition of eleven real estate investments.
- We paid \$9.1 million in capital expenditures at our operating properties and paid \$31.3 million in capital expenditures at our multi-family development projects in Houston, Texas and Miami, Florida.
- We made real estate loans of \$12.4 million and received proceeds from the collection of real estate loans receivable of \$6.8 million.
- We had an increase in restricted cash of \$6.5 million related to escrows required by several of our outstanding mortgage loans and security deposits at New City.

*Cash Flows from Financing Activities*

*Public Offerings*

As described previously, we ceased offering primary shares pursuant to the Second Offering in April 2014. During the nine months ended September 30, 2014 and 2013, respectively, we raised proceeds of \$378.8 million and \$469.5 million from our public offerings, excluding proceeds from the distribution reinvestment plan. In addition, during the nine months ended September 30, 2014 and 2013, respectively, we redeemed \$25.9 million and \$14.3 million in shares of our common stock through our redemption plan.

In addition to the investing activities described above, we use proceeds from our public offerings to make certain payments to the Advisor, Hines Securities, Inc. (the “Dealer Manager”) and Hines and their affiliates during the various phases of our organization and operation. During the organization and offering stage, these include payments to our Dealer Manager for selling commissions and the dealer manager fee and payments to our Advisor for reimbursement of issuer costs. During the nine months ended September 30, 2014 and 2013, respectively, we made payments of \$39.4 million and \$52.2 million, for selling commissions, dealer manager fees and issuer costs related to our public offerings. The decrease in these payments is primarily related to the closing of our Second Offering in April 2014.

*Distributions*

We have declared distributions for the months of January 2013 through November 2014 at an amount equal to \$0.0017808 per share, per day. Distributions are paid monthly on the first business day following the completion of each month to which they relate. All distributions were or will be paid in cash or reinvested in shares of our common stock for those participating in our distribution reinvestment plan. Distributions paid to stockholders (including those reinvested in stock) during the three months ended September 30, 2014 and 2013 were \$44.0 million and \$29.6 million, respectively. Distributions paid to stockholders during the nine months ended September 30, 2014 and 2013 were \$124.8 million and \$82.2 million, respectively.

Hines Moorfield UK Venture I S.A.R.L. (the “Brindleyplace JV”) declared distributions related to the operations of the Brindleyplace Project of \$2.0 million and \$1.7 million to Moorfield Real Estate Fund II GP Ltd. (“Moorfield”) for the nine months ended September 30, 2014 and 2013, respectively. The table below contains additional information regarding distributions to our stockholders and noncontrolling interest holders (Hines Global REIT Associates Limited Partnership, Moorfield and Flagship Capital GP) as well as the sources of distribution payments (all amounts are in thousands):

Distributions for the Three Months Ended	Stockholders			Noncontrolling Interests	Sources				
	Cash Distributions	Distributions Reinvested	Total Declared	Total Declared	Cash Flows From Operating Activities		Cash Flows From Financing Activities		
<b>2014</b>									
September 30, 2014	\$ 20,453	\$ 23,612	\$ 44,065	\$ 675	\$ 44,740	100%	\$ —	—%	
June 30, 2014	20,117	23,211	43,328	855	34,370	78%	9,813	22%	
March 31, 2014	18,336	21,079	39,415	680	19,326	48%	20,769	52%	
<b>Total</b>	<b>\$ 58,906</b>	<b>\$ 67,902</b>	<b>\$ 126,808</b>	<b>\$ 2,210</b>	<b>\$ 98,436</b>	<b>87%</b>	<b>\$ 30,582</b>	<b>13%</b>	
<b>2013</b>									
December 31, 2013	\$ 16,458	\$ 18,660	\$ 35,118	\$ 1,454	\$ 14,713	40%	\$ 21,859	60%	
September 30, 2013	14,561	16,079	30,640	638	4,234	14%	27,044	86%	
June 30, 2013	13,265	14,551	27,816	685	20,934	73%	7,567	27%	
March 31, 2013	12,418	13,772	26,190	554	643	2%	26,101	98%	
<b>Total</b>	<b>\$ 56,702</b>	<b>\$ 63,062</b>	<b>\$ 119,764</b>	<b>\$ 3,331</b>	<b>\$ 40,524</b>	<b>33%</b>	<b>\$ 82,571</b>	<b>67%</b>	

Our cash flows from operations have been and may continue to be insufficient to fully fund distributions paid to stockholders. We funded 13% and 70% of total distributions for the nine months ended September 30, 2014 and 2013, respectively, with cash flows from financing activities, which include proceeds from our public offerings and proceeds from our debt financings. Also, during the nine months ended September 30, 2014 and 2013, respectively, we paid \$32.2 million and \$70.9 million in acquisition fees and expenses. Under GAAP, acquisition fees and acquisition-related expenses are expensed and therefore reduce cash flows from operating activities. However, we fund these expenses with proceeds from our public offerings or other equity capital. See “— Results of Operations — Funds from Operations and Modified Funds from Operations” for additional information regarding our fund performance.

#### *Debt Financings*

We utilize permanent mortgage financing to leverage returns on our real estate investments. During the nine months ended September 30, 2014, we entered into \$233.7 million of mortgage financing with a weighted average interest rate of 3.3%, related to our acquisitions. Additionally, two of our multi-family development projects borrowed \$37.8 million to fund construction costs. The Flagship JV borrowed \$23.1 million under its revolving credit facility related to the funding of its loans receivable during the period and made payments of \$14.1 million under its revolving credit facility related to the receipt of real estate loan proceeds. Also, in July 2014, the Flagship JV entered into a new credit agreement and retired its existing credit agreement, of which \$4.8 million was outstanding at the time.

We use borrowings under our term loan and revolving credit facility (the “Revolving Credit Facility”) with JPMorgan Chase Bank, National Association to provide funding for near-term investments or working capital needs. During the nine months ended September 30, 2014, we borrowed approximately \$538.4 million and made payments of \$492.7 million under the Revolving Credit Facility. We also made payments of \$3.9 million for financing costs related to our loans outstanding.

During the nine months ended September 30, 2013, we entered into \$572.1 million of mortgage financing with a weighted average interest rate of 3.0%, related to the acquisition of eleven operating properties with an aggregate net purchase price of \$1.5 billion. Additionally, two of our multi-family development projects borrowed \$31.3 million to fund construction costs.

During the nine months ended September 30, 2013, we borrowed \$1.2 billion under our Revolving Credit Facility and bridge loan and made payments of \$664.7 million. Additionally, we made payments of \$58.5 million (net of hedge settlement) and received proceeds of \$5.3 million on the \$56.3 million AUD credit facility related to 144 Montague.

Additionally, during the nine months ended September 30, 2013, we made payments of \$9.4 million for financing costs related to our loans and \$3.9 million related to our interest rate caps.

**Results of Operations***Same-store Analysis*

We owned 41 real estate investments that were 96% leased as of September 30, 2014, compared to 36 real estate investments that were 97% leased as of September 30, 2013. The following table presents the property-level revenues in excess of expenses for the three months ended September 30, 2014, as compared to the same period in 2013, by reportable segment.

Same-store properties for the three months ended September 30, 2014 include 31 properties owned as of July 1, 2013 that were 95% leased as of September 30, 2014 compared to 97% leased as of September 30, 2013. Further, the results below also reflect the Flagship JV and a multi-family project that has not been completed as of September 30, 2014. As we have been in the acquisition phase of our life cycle, changes in our results of operations related to our properties are primarily due to the acquisition of properties, as indicated by the same-store analysis in the tables below. All amounts are in thousands, except for percentages:

	<b>Three Months Ended September 30,</b>		<b>Change</b>	
	<b>2014</b>	<b>2013</b>	<b>\$</b>	<b>%</b>
<b>Property revenues in excess of expenses</b> <sup>(1)</sup>				
<i>Same-store properties</i>				
Domestic office investments	\$ 19,621	\$ 19,081	\$ 540	3%
Domestic other investments	8,018	7,489	529	7%
International office investments	22,409	21,396	1,013	5%
International other investments	10,015	9,481	534	6%
<i>Total same-store properties</i>	<u>60,063</u>	<u>57,447</u>	<u>2,616</u>	<u>5%</u>
<i>Recent acquisitions</i>	21,546	3,777	17,769	470%
<b>Total property revenues in excess of expenses</b>	<u>\$ 81,609</u>	<u>\$ 61,224</u>	<u>\$ 20,385</u>	<u>33%</u>
<b>Other</b>				
Depreciation and amortization	\$ 49,401	\$ 37,985	\$ 11,416	30%
Interest expense	\$ 20,357	\$ 17,515	\$ 2,842	16%
Income tax provision (benefit)	\$ 1,865	\$ 1,245	\$ 620	50%

(1) Property revenues in excess of expenses include total revenues less property operating expenses, real property taxes, and property management fees.

In total, property revenues in excess of expenses of our same-store properties increased by 5% for the three months ended September 30, 2014 as compared to the three months ended September 30, 2013. Set forth below is a description of the significant variances in our property revenues in excess of expenses at our same-store properties:

- **International office investments:**

- The average exchange rate between the British pound and U.S. dollar increased by more than 8% during the three months ended September 30, 2014 compared to the same period in 2013, which increased property revenues in excess of expenses by approximately \$0.5 million at our properties in the United Kingdom during the three months ended September 30, 2014.
- For the three months ended September 30, 2013, 825 Ann recorded \$0.3 million in bad debt which was related to ongoing lease negotiations with one of its tenants. This charge reduced the rental revenue at 825 Ann for the three months ended September 30, 2013 as compared to the same period in 2014.

Recent acquisitions are responsible for the increases in depreciation and amortization, interest expense, and income tax provision identified in the table above.

The following table presents the property-level revenues in excess of expenses for the nine months ended September 30, 2014, as compared to the same period in 2013, by reportable segment. Same-store properties for the nine months ended September 30, 2014 include 21 properties owned as of January 1, 2013 that were 94% leased as of September 30, 2014 compared to 97% leased as of September 30, 2013. Further, the results below also reflect the Flagship JV and a multi-family project that has not been completed as of September 30, 2014. All amounts are in thousands, except for percentages:

	<b>Nine Months Ended September 30,</b>		<b>Change</b>	
	<b>2014</b>	<b>2013</b>	<b>\$</b>	<b>%</b>
<b>Property revenues in excess of expenses <sup>(1)</sup></b>				
<i>Same-store properties</i>				
Domestic office investments	\$ 40,997	\$ 39,056	\$ 1,941	5%
Domestic other investments	23,405	22,675	730	3%
International office investments	25,382	24,332	1,050	4%
International other investments	29,889	26,646	3,243	12%
<i>Total same-store properties</i>	<u>\$ 119,673</u>	<u>\$ 112,709</u>	<u>\$ 6,964</u>	<u>6%</u>
<i>Recent acquisitions</i>	117,856	41,234	76,622	186%
<b>Total property revenues in excess of expenses</b>	<u><u>\$ 237,529</u></u>	<u><u>\$ 153,943</u></u>	<u><u>\$ 83,586</u></u>	<u><u>54%</u></u>
<b>Other</b>				
Depreciation and amortization	\$ 146,861	\$ 95,360	\$ 51,501	54%
Interest expense	\$ 58,280	\$ 43,200	\$ 15,080	35%
Income tax provision (benefit)	\$ 4,635	\$ 436	\$ 4,199	963%

(1) Property revenues in excess of expenses include total revenues less property operating expenses, real property taxes, and property management fees.

In total, property revenues in excess of expenses of our same-store properties increased by 6% for the nine months ended September 30, 2014 as compared to the nine months ended September 30, 2013. Set forth below is a description of the significant variances in our property revenues in excess of expenses at our same-store properties:

- **Domestic office investments:**
  - Revenue at 17600 Gillette increased by \$1.5 million due to termination fees from a tenant in March 2014. The previous tenant vacated its space and the space has been re-leased to a new tenant.
  - Revenue increased \$0.3 million due to lease termination revenue recognized at Fifty South Sixth.
- **International other investments:**
  - We experienced a \$4.0 million increase in rental revenue at the Brindleyplace Project, which is mostly due to a new tenant that took occupancy in the third quarter of 2013.
  - We experienced a \$0.9 million decrease in property revenues in excess of expenses at one of our properties in the Poland Logistics Portfolio resulting from vacant space. As of September 30, 2014, the Poland Logistics Portfolio was 86% leased compared to 96% leased as of September 30, 2013.

Recent acquisitions are responsible for the increases in depreciation and amortization, interest expense, and income tax provision identified in the table above.

*Derivative Instruments*

We have entered into several interest rate contracts as economic hedges against the fluctuation of future interest rates on our variable interest rate borrowings, and we have also entered into several foreign currency forward contracts as economic hedges against the variability of future exchange rates on our international investments. We have not designated any of these contracts as hedges for accounting purposes. These derivatives have been recorded at their estimated fair values in the accompanying condensed consolidated balance sheets. Changes in the fair value of these derivatives result in gains or losses recorded in our condensed consolidated statements of operations and comprehensive income (loss). See “Item 3. Quantitative and Qualitative Disclosures About Market Risk” included elsewhere in this Quarterly Report on Form 10-Q for additional information regarding certain risks related to our derivatives, such as the risk of counterparty non-performance.

The table below summarizes the activity related to our derivatives for the three and nine months ended September 30, 2014 and 2013 (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
Gain (loss) on interest rate contracts	\$ 419	\$ 596	\$ (512)	\$ 4,602
Unrealized gain (loss) on foreign currency forward contracts	8,527	(1,118)	6,774	750
Gain (loss) on settlement of foreign currency forward contracts	—	656	557	4,251
Gain (loss) on derivative instruments	\$ 8,946	\$ 134	\$ 6,819	\$ 9,603

*Other Expenses*

The tables below provide detail relating to our asset management and acquisition fees, acquisition-related expenses, and general and administrative expenses for the three and nine months ended September 30, 2014 and 2013. All amounts in thousands, except percentages:

	Three Months Ended September 30,		Change	
	2014	2013	\$	%
Acquisition fee	\$ 129	\$ 9,434	\$ (9,305)	(99)%
Asset management fee	\$ 8,897	\$ 6,175	\$ 2,722	44 %
Asset management and acquisition fees	\$ 9,026	\$ 15,609	\$ (6,583)	(42)%
Acquisition-related expenses	\$ 158	\$ 2,298	\$ (2,140)	(93)%
General and administrative expenses	\$ 1,831	\$ 1,245	\$ 586	47 %

The changes identified in the table above are primarily due to the following:

- We pay our Advisor acquisition fees equal to 2.25% of the net purchase price of our real estate investments. The decrease in acquisition fees identified above is a result of a decrease in our acquisition activity. For the three months ended September 30, 2014, there were no acquisitions compared to three real estate investments with an aggregate net purchase price of \$337.5 million for the three months ended September 30, 2013. The fees recorded for the three months ended September 30, 2014 were related to the funding of the loan made to the developer of additional retail parcels at The Rim.
- We pay monthly asset management fees to our Advisor based on an annual fee of 1.5% of the net equity capital invested in real estate. Asset management fees were higher for the three months ended September 30, 2014 compared to the same period in 2013, primarily due to our acquisition of additional real estate investments in 2013 and 2014.
- Acquisition-related expenses represent costs incurred on properties we have acquired and those which we may acquire in future periods. These costs vary significantly from one acquisition to another. In general, the decrease is a result of fewer acquisitions completed during the current period.
- General and administrative expenses include legal and accounting fees, printing and mailing costs, insurance costs, costs and expenses associated with our board of directors and other administrative expenses. The increase in our general and

administrative costs is primarily due to higher insurance premiums in the director and officer insurance policies and increased transfer agent costs resulting from an increase in the number of stockholders compared to the same period in 2013.

	<b>Nine Months Ended September 30,</b>		<b>Change</b>	
	<b>2014</b>	<b>2013</b>	<b>\$</b>	<b>%</b>
Acquisition fee	\$ 13,606	\$ 35,569	\$ (21,963)	(62)%
Asset management fee	\$ 25,949	\$ 13,242	\$ 12,707	96 %
Asset management and acquisition fees	<u>\$ 39,555</u>	<u>\$ 48,811</u>	<u>\$ (9,256)</u>	<u>(19)%</u>
Acquisition-related expenses	\$ 21,480	\$ 37,597	\$ (16,117)	(43)%
General and administrative expenses	\$ 5,070	\$ 3,785	\$ 1,285	34 %

The changes identified in the table above are primarily due to the following:

- The decrease in acquisition fees identified above is a result of a decrease in our acquisition activity. For the nine months ended September 30, 2014, we acquired three real estate investments with an aggregate net purchase price of \$597.2 million compared to eleven real estate investments with an aggregate net purchase price of \$1.5 billion for the nine months ended September 30, 2013.
- Asset management fees were higher for the nine months ended September 30, 2014 compared to the same period in 2013, primarily due to our acquisition of additional real estate investments beginning in 2013 and the waiver of \$3.6 million of asset management fees by the Advisor for the nine months ended September 30, 2013. See “— Financial Condition, Liquidity and Capital Resources” for additional information regarding the Advisor’s asset management fee waivers.
- Acquisition-related expenses represent costs incurred on properties we have acquired and those which we may acquire in future periods. These costs vary significantly from one acquisition to another. In general, the decrease is a result of fewer acquisitions completed during the current period.
- The increase in our general and administrative costs is primarily due to higher insurance premiums in the director and officer insurance policies and increased transfer agent costs resulting from an increase in the number of stockholders, compared to the same period in 2013.

#### *Foreign Currency Gains (Losses)*

Foreign currency gains (losses) reflect the effect of changes in foreign currency exchange rates on transactions that were denominated in currencies other than our functional currencies. During the nine months ended September 30, 2014 and 2013, these losses were primarily related to the effect of remeasuring our borrowings denominated in foreign currencies into U.S. dollars and the changes in the related exchange rate between the date of the borrowing and the end of each period.

#### *Funds from Operations and Modified Funds from Operations*

Funds from Operations (“FFO”) is a non-GAAP financial performance measure defined by the National Association of Real Estate Investment Trusts (“NAREIT”) widely recognized by investors and analysts as one measure of operating performance of a real estate company. FFO excludes items such as real estate depreciation and amortization. Depreciation and amortization, as applied in accordance with GAAP, implicitly assumes that the value of real estate assets diminishes predictably over time and also assumes that such assets are adequately maintained and renovated as required in order to maintain their value. Since real estate values have historically risen or fallen with market conditions such as occupancy rates, rental rates, inflation, interest rates, the business cycle, unemployment and consumer spending, it is management’s view, and we believe the view of many industry investors and analysts, that the presentation of operating results for real estate companies using historical cost accounting alone is insufficient. In addition, FFO excludes gains and losses from the sale of real estate and impairment charges related to depreciable real estate assets and in-substance real estate equity investments, which we believe provides management and investors with a helpful additional measure of the historical performance of our real estate portfolio, as it allows for comparisons, year to year, that reflect the impact on operations from trends in items such as occupancy rates, rental rates, operating costs, general and administrative expenses and interest costs. A property will be evaluated for impairment if events or circumstances indicate that the carrying amount may not be recoverable (i.e. the carrying amount exceeds the total estimated undiscounted future cash flows from the property). Undiscounted future cash flows are based on anticipated operating performance, including estimated future net rental and lease revenues, net proceeds on the sale of the property, and certain other ancillary cash flows. While impairment charges are excluded from the calculation of FFO as described

above, stockholders are cautioned that due to the limited term of our operations, it could be difficult to recover any impairment charges.

In addition to FFO, management uses MFFO, as defined by the Investment Program Association (the “IPA”), as a non-GAAP supplemental financial performance measure to evaluate our operating performance. The IPA has recommended the use of MFFO as a supplemental measure for publicly registered, non-listed REITs to enhance the assessment of the operating performance of a non-listed REIT. MFFO is not equivalent to our net income or loss as determined under GAAP, and MFFO may not be useful as a measure of the long-term operating performance of our investments or as a comparative measure to other publicly registered, non-listed REITs if we do not continue to operate with a limited life and targeted exit strategy, as currently intended and described herein. MFFO includes funds generated by the operations of our real estate investments and funds used in our corporate-level operations. MFFO is based on FFO, but includes certain additional adjustments which we believe are appropriate. Such items include reversing the effects of straight-line rent revenue recognition, fair value adjustments to derivative instruments that do not qualify for hedge accounting treatment and certain other items as described below. Some of these adjustments are necessary to address changes in the accounting and reporting rules under GAAP such as the accounting for acquisition-related expenses from a capitalization/depreciation model to an expensed-as-incurred model that were put into effect in 2009 and other changes to GAAP rules for real estate subsequent to the establishment of NAREIT’s definition of FFO. These changes in the accounting and reporting rules under GAAP affected all industries, and as a result of these changes, acquisition fees and expenses are typically accounted for as operating expenses under GAAP. Management believes these fees and expenses do not affect our overall long-term operating performance. These changes also have prompted a significant increase in the magnitude of non-cash and non-operating items included in FFO, as defined. Such items include amortization of out-of-market lease intangible assets and liabilities and certain tenant incentives.

Other adjustments included in MFFO are necessary to address issues that are common to publicly registered, non-listed REITs. Publicly registered, non-listed REITs typically have a significant amount of acquisition activity and are substantially more dynamic during their initial years of investment and operations. While other start-up entities may also experience significant acquisition activity during their initial years, we believe that non-listed REITs like us are unique in that they have a limited life with targeted exit strategies within a relatively limited time frame after the acquisition activity ceases. We will use the proceeds raised in our offerings to make real estate investments, and intend to begin the process of considering our alternatives for the execution of a Liquidity Event (i.e., a sale of our assets, our sale or merger, a listing of our shares on a national securities exchange, or another similar transaction) between 2017 and 2019. Thus, as a limited life REIT we will not continuously purchase assets and will have a limited life.

The purchase of properties, and the corresponding expenses associated with that process, including acquisition fees and expenses, is a key operational feature of our business plan to generate operational income and cash flows in order to make distributions to our stockholders. MFFO excludes acquisition fees payable to our Advisor and acquisition expenses. Under GAAP, acquisition fees and expenses are characterized as operating expenses in determining operating net income. These expenses are paid in cash by us, and therefore such funds will not be available to distribute to our stockholders. All paid and accrued acquisition fees and expenses with respect to the acquisition of a property negatively impact our operating performance during the period in which the property is acquired and will have negative effects on returns to our stockholders, the potential for future distributions, and future cash flows, unless earnings from operations or net sales proceeds from the disposition of other properties are generated to cover the purchase price of the property, the related acquisition fees and expenses and other costs related to such property. In addition, if we acquire a property after all offering proceeds from our public offerings have been invested, there will not be any offering proceeds to pay the corresponding acquisition-related costs. Accordingly, unless our Advisor determines to waive the payment of any then-outstanding acquisition-related costs otherwise payable to the Advisor, such costs will be paid from additional debt, operational earnings or cash flow, net proceeds from the sale of properties, or ancillary cash flows. Therefore, MFFO may not be an accurate indicator of our operating performance, especially during periods in which properties are being acquired. Since MFFO excludes acquisition fees and expenses, MFFO would only be comparable to the operations of non-listed REITs that have completed their acquisition activity and have other similar operating characteristics.

Management uses MFFO to evaluate the financial performance of our investment portfolio, including the impact of potential future investments. In addition, management uses MFFO to evaluate and establish our distribution policy and the sustainability thereof. Further, we believe MFFO is one of several measures that may be useful to investors in evaluating the potential performance of our portfolio following the conclusion of the acquisition phase, as it excludes acquisition fees and expenses, as described herein.

MFFO has limitations as a performance measure in an offering such as ours where the price of a share of common stock is a stated value and there is no net asset value determination during the offering stage and for a period thereafter. MFFO is useful in assisting management and investors in assessing the sustainability (that is, the capacity to continue to be maintained) of operating performance in future operating periods, and in particular, after the offering and acquisition stages are complete and net asset value is disclosed. MFFO is not a useful measure in evaluating net asset value because impairments are taken into account in determining net asset value but not in determining MFFO.

FFO and MFFO should not be construed to be more relevant or accurate than the current GAAP methodology in calculating net income or in its applicability in evaluating our operating performance. In addition, FFO and MFFO should not be considered as alternatives to net income (loss) or income (loss) from continuing operations as an indication of our performance or as alternatives to cash flows from operating activities as an indication of our liquidity, but rather should be reviewed in conjunction with these and other GAAP measurements. Further, FFO and MFFO are not intended to be used as liquidity measures indicative of cash flow available to fund our cash needs, including our ability to make distributions to our stockholders. Please see the limitations listed below associated with the use of MFFO:

- As we are currently in the acquisition phase of our life cycle, acquisition costs and other adjustments that are increases to MFFO are, and may continue to be, a significant use of cash and dilutive to the value of an investment in our shares.
- MFFO excludes acquisition fees payable to our Advisor and acquisition expenses. Although these amounts reduce net income, we generally fund such costs with proceeds from our offering and acquisition-related indebtedness (and, solely with respect to acquisition-related costs incurred in connection with our acquisition of the Brindleyplace Project in July 2010, equity capital contributions from Moorfield) and do not consider these fees and expenses in the evaluation of our operating performance and determining MFFO.
- We use interest rate swap contracts and interest rate caps as economic hedges against the variability of interest rates on variable-rate loans. Although we expect to hold these instruments to maturity, if we were to settle these instruments currently, it would have an impact on our operating performance. Additionally, these derivative instruments are measured at fair value on a quarterly basis in accordance with GAAP. MFFO excludes gains (losses) related to changes in these estimated values of our derivative instruments because such adjustments may not be reflective of ongoing operations and may reflect unrealized impacts on our operating performance.
- We use foreign currency forward contracts as economic hedges against the variability of foreign exchange rates on certain international investments. These derivative instruments are typically short-term and are frequently settled at amounts that result in additional amounts paid or received. However, such gains (losses) are excluded from MFFO since they are not considered to be operational in nature. Additionally, these derivative instruments are measured at fair value on a quarterly basis in accordance with GAAP. MFFO excludes gains (losses) related to changes in these estimated values of our derivative instruments because such adjustments may not be reflective of ongoing operations or may reflect unrealized impacts on our operating performance.
- We utilize the definition of FFO as set forth by NAREIT and the definition of MFFO as set forth by the IPA. Our FFO and MFFO as presented may not be comparable to amounts calculated by other REITs, if they use different approaches.
- Our business is subject to volatility in the real estate markets and general economic conditions, and adverse changes in those conditions could have a material adverse impact on our business, results of operations and MFFO. Accordingly, the predictive nature of MFFO is uncertain and past performance may not be indicative of future results.

Neither the United States Securities and Exchange Commission (the “SEC”), NAREIT nor any regulatory body has passed judgment on the acceptability of the adjustments that we use to calculate FFO or MFFO. In the future, the SEC, NAREIT or a regulatory body may decide to standardize the allowable adjustments across the non-listed REIT industry and we would have to adjust our calculation and characterization of FFO or MFFO.



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The following section presents our calculation of FFO and MFFO and provides additional information related to our operations (in thousands, except per share amounts) for the three and nine months ended September 30, 2014 and 2013 and the period from inception (December 10, 2008) through September 30, 2014. As we have recently completed the capital raising phase of our life cycle and are still in the acquisition phase of our life cycle, FFO and MFFO are not useful in comparing operations for the two periods presented below. We expect revenues and expenses to increase in future periods as we acquire additional investments.

	Three Months Ended September 30,		Nine Months Ended September 30,		Period from Inception (December 10, 2008) through September 30, 2014
	2014	2013	2014	2013	
Net income (loss)	\$ 4,178	\$ (12,826)	\$ (40,747)	\$ (76,914)	\$ (250,637)
Depreciation and amortization <sup>(1)</sup>	49,401	37,985	146,861	95,360	440,979
Adjustments for noncontrolling interests <sup>(2)</sup>	(1,590)	(1,327)	(4,987)	(3,639)	(14,267)
Funds from operations	51,989	23,832	101,127	14,807	176,075
Loss (gain) on derivative instruments <sup>(3)</sup>	(8,946)	(134)	(6,819)	(9,603)	(4,403)
Loss (gain) on foreign currency <sup>(4)</sup>	2,687	(1,048)	8,990	11,296	14,968
Other components of revenues and expenses <sup>(5)</sup>	(4,537)	(2,962)	(11,941)	(4,220)	(20,764)
Acquisition fees and expenses <sup>(6)</sup>	248	11,732	35,043	73,094	190,833
Adjustments for noncontrolling interests <sup>(2)</sup>	841	768	2,551	1,755	(846)
Modified Funds From Operations	\$ 42,282	\$ 32,188	\$ 128,951	\$ 87,129	\$ 355,863
Basic and Diluted Loss Per Common Share Attributable to Common Stockholders	\$ 0.01	\$ (0.07)	\$ (0.17)	\$ (0.45)	\$ (2.46)
Funds From Operations Per Common Share	\$ 0.19	\$ 0.13	\$ 0.39	\$ 0.08	\$ 1.73
Modified Funds From Operations Per Common Share	\$ 0.16	\$ 0.17	\$ 0.49	\$ 0.50	\$ 3.50
Weighted Average Shares Outstanding	268,982	187,205	260,981	174,250	101,589

Notes to the table:

- (1) Represents the depreciation and amortization of various real estate assets. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values have historically risen or fallen with market conditions, we believe that such depreciation and amortization may be of limited relevance in evaluating current operating performance and, as such, these items are excluded from our determination of FFO.
- (2) Includes income attributable to noncontrolling interests and all adjustments to eliminate the noncontrolling interests' share of the adjustments to convert our net loss to FFO and MFFO.
- (3) Represents components of net loss related to the estimated changes in the values of our interest rate contract derivatives and foreign currency forwards. We have excluded these changes in value from our evaluation of our operating performance and MFFO because such adjustments may not be reflective of our ongoing performance and may reflect unrealized impacts on our operating performance.
- (4) Represents components of net loss primarily resulting from the remeasurement of loans denominated in currencies other than our functional currencies. We have excluded these changes in value from our evaluation of our operating performance and MFFO because such adjustments may not be reflective of our ongoing performance and may reflect unrealized impacts on our operating performance.

- (5) Includes the following components of revenues and expenses that we do not consider in evaluating our operating performance and determining MFFO for the three and nine months ended September 30, 2014 and 2013 (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,		Period from Inception (December 10, 2008) through September 30, 2014
	2014	2013	2014	2013	
Straight-line rent adjustment (a)	\$ (6,973)	\$ (4,758)	\$ (19,636)	\$ (9,349)	\$ (46,501)
Amortization of lease incentives (b)	1,090	433	2,925	1,092	5,376
Amortization of out-of-market leases (b)	1,186	1,488	4,372	3,947	18,014
Other	160	(125)	398	90	2,346
	<u>\$ (4,537)</u>	<u>\$ (2,962)</u>	<u>\$ (11,941)</u>	<u>\$ (4,220)</u>	<u>\$ (20,765)</u>

(a) Represents the adjustments to rental revenue as required by GAAP to recognize minimum lease payments on a straight-line basis over the respective lease terms. We have excluded these adjustments from our evaluation of our operating performance and in determining MFFO because we believe that the rent that is billable during the current period is a more relevant measure of our operating performance for such period.

(b) Represents the amortization of lease incentives and out-of-market leases.

- (6) Represents acquisition expenses and acquisition fees paid to our Advisor that are expensed in our condensed consolidated statements of operations. We fund such costs with proceeds from our offering, and therefore do not consider these expenses in evaluating our operating performance and determining MFFO.

Set forth below is additional information relating to certain items excluded from the analysis above which may be helpful in assessing our operating results.

- Amortization of deferred financing costs was \$1.7 million and \$1.4 million for the three months ended September 30, 2014 and 2013, respectively. Amortization of deferred financing costs was \$4.8 million and \$3.8 million for the nine months ended September 30, 2014 and 2013, respectively.

As noted previously, our cash flows from operations have been and may continue to be insufficient to fully fund distributions paid. Therefore, some or all of our distributions may continue to be paid from other sources, such as cash advances by the Advisor, cash resulting from a waiver or deferral of fees, borrowings and/or proceeds from our public offerings. We have not placed a cap on the amount of our distributions that may be paid from any of these sources. The Advisor has not waived any fees payable to it during the nine months ended September 30, 2014. During the three months ended March 31, 2013, the Advisor waived \$3.6 million in asset management fees. However, because MFFO exceeded distributions declared to the Company's stockholders during the three months ended June 30, September 30, and December 31, 2013, no asset management fees were waived during those periods. The Advisor waived a total of \$12.2 million in asset management fees through the expiration of the waiver on December 31, 2013. For additional information regarding the Advisor's asset management fee waivers, please see "—Financial Condition, Liquidity and Capital Resources."

From inception through September 30, 2014, we declared distributions to our stockholders totaling \$381.7 million, compared to total aggregate FFO of \$176.1 million and cash flows from operating activities of \$198.4 million. During our offering and investment stages, we incur acquisition fees and expenses in connection with our real estate investments, which are recorded as reductions to net income (loss) and FFO. From inception through September 30, 2014, we incurred acquisition fees and expenses totaling \$190.8 million. For the nine months ended September 30, 2014, we declared distributions to our stockholders totaling \$126.8 million, compared to total aggregate FFO of \$101.1 million. For the nine months ended September 30, 2013, we declared distributions to our stockholders totaling \$84.6 million, compared to total aggregate FFO loss of \$14.8 million.

### Related-Party Transactions and Agreements

We have entered into agreements with the Advisor, Dealer Manager and Hines or its affiliates, whereby we pay certain fees and reimbursements to these entities during the various phases of our organization and operation. During the organization and offering stage, these include payments to our Dealer Manager for selling commissions and the dealer manager fee and payments to our Advisor for reimbursement of issuer costs. During the acquisition and operational stages, these include payments for certain services related to acquisitions, financing and management of our investments and operations provided to us by our Advisor and Hines and its affiliates pursuant to various agreements we have entered into or anticipate entering into with these entities. See Note 9 — Related Party

Transactions in this Quarterly Report on Form 10-Q and in our Annual Report on Form 10-K for the year ended December 31, 2013 for additional information concerning our related-party transactions.

### **Off-Balance Sheet Arrangements**

As of September 30, 2014 and December 31, 2013, we had no off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

### **Subsequent Events**

#### *Debt Financings*

In November 2014, we retired our mortgage facility secured by the Campus at Marlborough. We paid \$53.6 million, the outstanding balance under the note, using proceeds from our Revolving Credit Facility. See Note 6 — Debt Financings for additional information regarding our secured mortgage debt for the Campus at Marlborough.

#### *818 Bourke*

In October 2014, we acquired 818 Bourke, a Class A office building located in Melbourne, Australia. 818 Bourke consists of 251,038 square feet and is 98% leased. The contract purchase price for 818 Bourke was 152.5 million AUD (approximately \$135.7 million assuming an exchange rate of \$0.89 per AUD as of the transaction date). The acquisition was funded with proceeds from our Revolving Credit Facility and an 91.5 million AUD (approximately \$81.4 million assuming an exchange rate of \$0.89 per AUD as of the transaction date) mortgage loan.

#### *144 Montague Road*

In November 2014, we entered into a contract to sell 144 Montague Road, located in the South Brisbane submarket of Brisbane, Australia. The net contract sales price for 144 Montague Road is expected to be approximately 93 million AUD (approximately \$80.9 million assuming an exchange rate of \$0.87 per AUD as of the transaction date), exclusive of transaction costs and closing proration. We originally acquired our interest in 144 Montague Road in April 2012 for \$91.3 million. We expect the closing of this sale to occur in November 2014.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

Market risk includes risks that arise from changes in interest rates, foreign currency exchange rates, commodity prices, equity prices and other market changes that affect market-sensitive instruments. In pursuing our business plan, we believe that interest rate risk, foreign currency risk and real estate valuation risk are the primary market risks to which we are exposed.

#### *Interest Rate Risk*

We are exposed to the effects of interest rate changes primarily as a result of debt used to maintain liquidity and fund expansion of our real estate investment portfolio and operations. One of our interest rate risk management objectives is to limit the impact of interest rate changes on cash flows. To achieve this objective, we may borrow at fixed rates or fix the variable rates of interest on variable interest rate borrowings through the use of interest rate swaps and caps. We have and may continue to enter into derivative financial instruments such as interest rate swaps and caps in order to mitigate our interest rate risk on a related financial instrument. We will not enter into derivative or interest rate transactions for speculative purposes. We are exposed to credit risk of the counterparty to these contracts in the event of non-performance under the terms of the derivative contracts. In the event of non-performance by the counterparty, if we were not able to replace these contracts, we would be subject to the variability of interest rates on the total amount of debt outstanding under the mortgage.

At September 30, 2014, we had fixed-rate debt of \$847.2 million and variable-rate debt of \$1.4 billion, after adjusting for the \$327.9 million notional amount of our interest rate swap contracts. If interest rates were to increase by 1% and all other variables were held constant, we would incur \$14.0 million in additional annual interest expense associated with our variable-rate debt. Additionally, we have notional amounts of approximately \$521.1 million in interest rate caps to cap our variable-rate debt. As of September 30, 2014, the variable interest rates did not exceed their capped interest rates.

*Foreign Currency Risk*

We currently have real estate investments located in countries outside of the U.S. that are subject to the effects of exchange rate movements between the foreign currency of each real estate investment and the U.S. dollar, which may affect future costs and cash flows as well as amounts translated into U.S. dollars for inclusion in our condensed consolidated financial statements. Generally, we have entered into mortgage loans denominated in foreign currencies for these investments, which provide natural hedges with regard to changes in exchange rates between the foreign currencies and U.S. dollar and reduces our exposure to exchange rate differences. Additionally, we are typically a net receiver of these foreign currencies, and, as a result, our foreign operations benefit from a weaker U.S. dollar and are adversely affected by a stronger U.S. dollar. The table below identifies the effect that a 10% immediate, unfavorable change in the exchange rates would have on our equity in these international real estate investments and their net income for the most recently completed period, by foreign currency (in thousands)<sup>(1)</sup>:

	<b>Reduction in Book Value as of September 30, 2014</b>	<b>Reduction in Net Income (Loss) for the Nine Months Ended September 30, 2014</b>
AUD	\$6,830	\$207
EUR	\$13,114	\$1,962
GBP	\$39,097	\$2,090

- (1) Our real estate assets in Moscow, Russia were purchased in U.S. dollars and we expect that when we dispose of these assets, the sale transactions will also be denominated in U.S. dollars. Accordingly, we do not expect to have rouble exposure upon disposition.

*Other Risks*

As described elsewhere in this Quarterly Report on Form 10-Q, our Advisor has agreed to waive asset management fees otherwise payable to it for the year ended December 31, 2014 to the extent that our MFFO for the year ended December 31, 2014, as disclosed in our Annual Report on Form 10-K for such year, amounts to less than 100% of the aggregate distributions declared to our stockholders for the year ended December 31, 2014. There can be no assurances that the expiration of this waiver at the end of 2014 will not negatively impact the cash available to pay distributions in future periods.

**Item 4. Controls and Procedures****Disclosure Controls and Procedures**

In accordance with Exchange Act Rules 13a-15 and 15d-15, we carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of our disclosure controls and procedures as of the end of the period covered by this report. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of September 30, 2014, to provide reasonable assurance that information required to be disclosed in our reports filed or submitted under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and (ii) accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

**Change in Internal Controls**

No change occurred in our internal controls over financial reporting (as defined in Rule 13a-15(f) of the Exchange Act) during the quarter ended September 30, 2014 that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

**PART II- OTHER INFORMATION****Item 1. Legal Proceedings**

From time to time in the ordinary course of business, the Company or its subsidiaries may become subject to legal proceedings, claims or disputes. As of November 13, 2014, neither the Company nor any of its subsidiaries was a party to any material pending legal proceedings.

**Item 1A. Risk Factors**

We are subject to a number of risks and uncertainties, which are discussed in Part I, Item 1A, “Risk Factors” in our 2013 Annual Report on Form 10-K for the year ended December 31, 2013. There are no material changes from the risk factors set forth under Part I, Item 1A, “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2013.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

During the three months ended September 30, 2014, we did not sell or issue any equity securities that were not registered under the Securities Act of 1933, as amended.

All eligible requests for redemption that were received for the three months ended September 30, 2014 were redeemed and the redemptions were funded with proceeds from our distribution reinvestment plan. The following table lists shares we redeemed under our share redemption program during the period covered by this report.

<b>Period</b>	<b>Total Number of Shares Redeemed</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Redeemed as Part of Publicly Announced Plans or Programs</b>	<b>Maximum Number of Shares that May Yet be Redeemed Under the Plans or Programs <sup>(1)</sup></b>
July 1, 2014 to July 31, 2014	370,985	\$ 9.84	370,985	405,750
August 1, 2014 to August 31, 2014	455,402	\$ 10.02	455,402	348,650
September 1, 2014 to September 30, 2014	217,276	\$ 9.58	217,276	587,286
Total	1,043,663	\$ 9.81	1,043,663	

- (1) This amount represents the number of shares available for redemption on September 30, 2014. Our share redemption program was first announced at the commencement of our initial public offering in February 2009. Our share redemption program does not have a fixed expiration date, but it is subject to significant restrictions and limitations and our board of directors may terminate, suspend or amend the program without stockholder approval. We may redeem shares on a monthly basis if the shares were held for at least one year and meet certain other conditions. Any such redemptions will be limited to the amount required to redeem 5% of the shares outstanding as of the same date in the prior calendar year, and unless our board of directors determines otherwise, redemptions will be further limited to the amount of proceeds received from our distribution reinvestment plan in the month prior to the month in which the redemption request was received. Per the terms of our share redemption program, we may waive the one-year holding requirement and limitations described above for share redemption requests made in connection with the death or disability of a stockholder.

**Item 3. Defaults Upon Senior Securities**

Not applicable.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

Not applicable.

**Item 6. Exhibits**

The exhibits required by this item are set forth on the Exhibit Index attached hereto.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HINES GLOBAL REIT, INC.

November 13, 2014	By: <u>/s/ Sherri W. Schugart</u> Sherri W. Schugart President and Chief Executive Officer
November 13, 2014	By: <u>/s/ Ryan T. Sims</u> Ryan T. Sims Chief Financial Officer and Secretary

## INDEX TO EXHIBITS

Exhibit No.	Description
3.1	Articles of Amendment and Restatement of Hines Global REIT, Inc. (filed as Exhibit 3.1 to Pre-Effective Amendment No. 3 to the Registrant's Registration Statement on Form S-11 (File No. 333-156742), as amended and supplemented (the "First Registration Statement") on August 3, 2009 and incorporated by reference herein)
3.2	Bylaws of Hines Global REIT, Inc. (filed as Exhibit 3.2 to Pre-Effective Amendment No. 1 to the First Registration Statement on March 18, 2009 and incorporated by reference herein)
31.1 *	Certification
31.2 *	Certification
32.1 *	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C., Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Pursuant to SEC Release 34-47551 this Exhibit is furnished to the SEC herewith and shall not be deemed to be "filed."
101 *	The following materials from Hines Global REIT, Inc.'s Quarterly Report on Form 10-Q for the quarter ended September 30, 2014, filed on November 13, 2014, formatted in XBRL (eXtensible Business Reporting Language): (i) Condensed Consolidated Balance Sheets, (ii) Condensed Consolidated Statements of Operations and Comprehensive Income (Loss), (iii) Condensed Consolidated Statements of Equity, (iv) Condensed Consolidated Statements of Cash Flows, and (v) Notes to the Condensed Consolidated Financial Statements.
*	Filed herewith