

# SUBSCRIPTION AGREEMENT FOR EXISTING SHAREHOLDERS OF HINES GLOBAL INCOME TRUST

### For assistance completing this form, contact Hines Investor Relations at 888.220.6121.

| Income Trust who purchased Shares of Hines of ously executed and delivered to Hines Global In The undersigned desires to subscribe for addition which has previously been provided, desire Subscription Agreement. Accordingly, the under Agreement to the extent such information is not recently reviewed the Original Subscription Agreement.  | Global Income Trust's common stock ("Shares") dui<br>come Trust a completed Subscription Agreement fonal Shares of Hines Global Income Trust and, in or<br>is to incorporate certain of the information containe<br>ersigned hereby: (i) adopts and incorporates by re<br>of updated and superseded by the information properment and all such information continues to be true  | d. The undersigned is an existing shareholder of Hines Global ring its initial public offering of Shares and, as such, has previsor such Shares ("Original Subscription Agreement"). It der to avoid providing Hines Global Income Trust with informated in the Original Subscription Agreement by reference into this difference the information contained in the Original Subscription ovided herein; (ii) represents and certifies that the undersigned use and correct, except to the extent updated and superseded norizations, set forth in the Original Subscription Agreement.  |  |  |  |  |  |
|---|--|---|--|--|--|--|--|
| A. Investor   |  |   |  |  |  |  |  |
| Investor Name   | Social Security Number   | Hines Global Income Trust Account Number  |  |  |  |  |  |
| B. Co-Investor (If applicable)  |  |   |  |  |  |  |  |
| Investor Name   | Social Security Number   |   |  |  |  |  |  |
| for the respective share class. Make all check  | s* payable to Hines Global Income Trust, Inc.  | ovided the investor has met the minimum initial investment third party checks or travelers checks are not accepted.   |  |  |  |  |  |
| I/We would like to make an additional invest \$   | ment in the amount of:   | State of Residence (required)   |  |  |  |  |  |
| SHARE CLASS SELECTION Select class  | SHARE CLASS SELECTION Select class T, D or I below (Required)  |   |  |  |  |  |  |
| a   |  | tification numbers or account numbers listed for rights of chases will receive any discount for which they are eligible.  |  |  |  |  |  |
| investors as  | disclosed in the prospectus)   | essional purchases, RIA purchases and other eligible  ] Financial Professional Purchase   |  |  |  |  |  |
| investors as  | disclosed in the prospectus)   | essional purchases, RIA purchases and other eligible  ] Financial Professional Purchase   ☐ RIA Purchase  |  |  |  |  |  |
| The Financial Professional must sign below to   |  | (Required information. All fields must be completed) hereby warrants that he/she is duly licensed and may ad as the investor's legal residence.   |  |  |  |  |  |
| Broker-Dealer/RIA Firm  | Financial Professional Name/RIA Name   | Financial Professional Number/RIA CRD Number  |  |  |  |  |  |
| Please note that unless previously agreed to in when an RIA has introduced the sale. In all ca  |  | f securities must be made through a Broker-Dealer, including  |  |  |  |  |  |
| they (i) have reasonable grounds to believe that respects; (ii) have discussed such investor's prothe lack of liquidity and marketability of the Sha (v) have reasonable grounds to believe that the the purchase of Shares is a suitable investmen Prospectus and related supplements, if any, an and to suffer any loss that may occur with respectusion Best Interest, (i) the undersigned has upon the investor's investment profile and the its interests or those of the Broker-Dealer aheach have complied with any applicable enhanced supproposed investment by the investor in share. | the information and representations concerning the spective purchase of Shares with such investor; (iii) res; (iv) have delivered or made available a current investor is purchasing these Shares for his or her at for such investor, that such investor meets the standard that such investor is in a financial position to enact thereto. The undersigned further represents and a reasonable basis to believe that (a) an investment potential risks, rewards, and costs associated with dof the interest of the investor in recommending standard of conduct, including, but not limited to, the present such that the such such that the such such that the such that the such such that the | pect to sales of securities made through a Broker-Dealer, that is investor identified herein are true, correct and complete in all a have advised such investor of all pertinent facts with regard to Prospectus and related supplements, if any, to such investor own account; and (vi) have reasonable grounds to believe that suitability standards applicable to such investor set forth in the able such investor to realize the benefits of such an investment of certifies that, if the investor is a "retail customer" as defined in the in Shares would be in the best interest of the investor based in such an investment and (b) the undersigned has not placed uch investment and (ii) the undersigned and the Broker-Deale the other requirements of Regulation Best Interest in relation to definancial Professional further represents and certifies that, in plicable policies and procedures under his or her firm's existing |  |  |  |  |  |
| X Financial Professional Signature/RIA Signature  |  | ger Signature  Date  Broker-Dealer)   |  |  |  |  |  |

### **3** SUBSCRIBER SIGNATURES

Hines Global Income Trust is required by law to obtain, verify and record certain personal information from you or persons on your behalf in order to establish the account. Required information includes name, date of birth, permanent residential address and social security/taxpayer identification number. We may also ask to see other identifying documents. If you do not provide the information, Hines Global Income Trust may not be able to open your account. By signing the Subscription Agreement, you agree to provide this information and confirm that this information is true and correct. If we are unable to verify your identity, or that of another person(s) authorized to act on your behalf, or if we believe we have identified potentially criminal activity, we reserve the right to take action as we deem appropriate which may include closing your account.

Please separately initial each of the representations below. Except in the case of fiduciary accounts, you may not grant any person a power of attorney to make the representations on your behalf. In order to induce Hines Global Income Trust to accept this subscription, I hereby represent and warrant to you as follows:

| PL  | EASE NOTE: ALL ITEMS MUST BE READ AND INITIALED   |          |          |
|-----|---|----------|----------|
| (a) | I have received a copy of the final Prospectus.   |          |          |
|     |   | Initials | Initials |
| (b) | I have (i) a minimum net worth (not including home, home furnishings and personal automobiles) of at least \$250,000, or (ii) a minimum net worth (as previously described) of at least \$70,000 and a minimum annual gross income of at least \$70,000.                          |          |          |
| (c) | In addition to the general suitability requirements described above in 7(b), I meet the higher suitability requirements,  | Initials | Initials |
| ( ) | if any, imposed by my state of primary residence as set forth in the Prospectus under "SUITABILITY STANDARDS."  |          |          |
|     |   | Initials | Initials |
| (d) | I acknowledge that there is no public market for the Shares and, thus, my investment in Shares is not liquid.   |          |          |
|     |   | Initials | Initials |
| (e) | I am purchasing the Shares for my own account or, if I am purchasing Shares on behalf of an entity named in Section 3.C of this Subscription Agreement, I have due authority to execute this Subscription Agreement on behalf of such entity and hereby legally bind such entity. | Initials | Initials |
| Δ.  |   | Immuis   | Immuis   |
| (†) | I acknowledge that the price per share at which my investment will be executed will be made available at www.hinesglobalincometrust.com and in a prospectus supplement or post-effective amendment filed with the Securities  |          |          |
|     | and Exchange Commission ("SEC"), available at www.sec.gov. I acknowledge that the price per share will be made available  | Initials | Initials |
|     | generally within 15 calendar days after the last calendar day of the prior month, and such price will generally be equal to   |          |          |
|     | the prior month's net asset value ("NAV") per share of the class of Shares being purchased, plus applicable upfront selling commissions and dealer manager fees. I acknowledge that my subscription request will not be accepted before the later of                              |          |          |
|     | (i) two business days before the first calendar day of each month and (ii) three business days after the price is made publicly   |          |          |
|     | available. I acknowledge that I am not committed to purchase Shares at the time my subscription request is submitted  |          |          |
|     | and I may cancel my subscription at any time before the time it has been accepted as described in the previous sentence. I acknowledge that I may withdraw my subscription request by notifying the transfer agent, my financial professional, or directly                        |          |          |
|     | through a toll-free telephone line, (888) 220-6121.   |          |          |
| Sta | te-Specific Requirements  |          |          |
| (g) | If I am an <b>Alabama</b> resident, then in addition to meeting the suitability standards described in the Prospectus, I must have  |          |          |
| (3) | a liquid net worth of at least 10 times my investment in Hines Global Income Trust's Shares and our affiliated programs.  | 7 7      | 7 1      |
| (h) | If I am a <b>Kansas</b> resident, it is recommended by the Office of the Kansas Securities Commissioner that Kansas investors   | Initials | Initials |
| (h) | limit their aggregate investment in the securities of Hines Global Income Trust and other non-traded real estate investment   |          |          |
|     | trusts to not more than 10% of their liquid net worth. For these purposes, liquid net worth shall be defined as that portion  | Initials | Initials |
|     | of total net worth (total assets minus total liabilities) that is comprised of cash, cash equivalents and readily marketable securities.  |          |          |
|     | Securities.   |          |          |
| (i) | If I am a <b>Kentucky</b> resident, then in addition to meeting the suitability standards described in the Prospectus, I shall  |          |          |
|     | not invest more than 10% of my liquid net worth in Hines Global Income Trust's Shares or in shares of its affiliates' non-publicly traded real estate investment trusts.  | Initials | Initials |
|     |   |          |          |
| (j) | If I am a <b>New Jersey</b> resident, then in addition to meeting the suitability standards described in the Prospectus, I must have either (a) a minimum liquid net worth of at least \$100,000 and a minimum annual gross income of not less than \$85,000, or                  |          |          |
|     | (b) a minimum liquid net worth of \$350,000. In addition, my investment in Hines Global Income Trust's Shares, its affiliates,  | Initials | Initials |
|     | and other non-publicly traded direct investment programs (including REITs, business development companies, oil and gas  |          |          |
|     | programs, equipment leasing programs and commodity pools, but excluding unregistered, federally and state exempt private offerings) may not exceed ten percent (10%) of my liquid net worth.  |          |          |
|     |   |          |          |
|     | New Jersey investors are advised that the Class T and Class S shares will, with limited exceptions, be subject to upfront selling commissions and/or dealer manager fees of up to 3.50% of the gross offering proceeds, which reduce the amount of                                |          |          |
|     | the purchase price that is available for investment and will cause the per share purchase price to be greater than the most   |          |          |
|     | recently determined NAV per share on the date of purchase. New Jersey investors are also advised that the Class T and   |          |          |
|     | Class S shares are subject to a distribution and stockholder servicing fee equal to up to 1.0% per annum of the aggregate NAV of the respective outstanding Class T or Class S shares, and the Class D shares are subject to a distribution and                                   |          |          |
|     | stockholder servicing fee equal to up to 0.25% per annum of the aggregate NAV of the outstanding Class D shares. These  |          |          |
|     | fees will reduce the amount of distributions that are paid with respect to Class T, Class S, and Class D shares.  |          |          |
| (k) | If I am a <b>Vermont</b> resident, and I am not an accredited investor(s) as defined in the Federal securities laws, then in addition   |          |          |
| . / | to meeting the suitability standards described in the Prospectus, my investment in Hines Global Income Trust's Shares shall   | In:t: -1 | 7:4: 1   |
|     | not exceed 10% of my liquid net worth. For these purposes, "liquid net worth" is defined as an investor's total assets (not   | Initials | Initials |

2

including home, home furnishings, or automobiles) minus total liabilities.

## 3 SUBSCRIBER SIGNATURES (continued)

I declare that the information supplied above is true and correct and may be relied upon by the Company. I acknowledge that the Broker-Dealer/Financial Professional (Broker-Dealer/Financial Professional of record) indicated in Section 2 of this Subscription Agreement and its designated clearing agent, if any, will have full access to my account information, including the number of Shares I own, tax information (including the Form 1099) and redemption information. Investors may change the Broker-Dealer/Financial Professional of record at any time by contacting Hines Investor Relations at the number indicated below.

TAXPAYER IDENTIFICATION/SOCIAL SECURITY NUMBER CONFIRMATION (required): The investor signing below, under penalties of perjury, certifies: (i) that the number shown on this subscription agreement is my correct taxpayer identification number (or I am waiting for a number to be issued to me); (ii) that I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service ("IRS") that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; (iii) I am a U.S. person (including a resident alien); and (iv) The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct. NOTE: You must cross out (ii) above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return.

The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding.

| X                     |      | ×                                     |      |
|-----------------------|------|---------------------------------------|------|
| Signature of Investor | Date | Signature of Co-Investor or Custodian | Date |

#### (MUST BE SIGNED BY CUSTODIAN OR TRUSTEE IF PLAN IS ADMINISTERED BY A THIRD PARTY)

## 4 MISCELLANEOUS

If investors participating in the Distribution Reinvestment Plan or making subsequent purchases of Shares of Hines Global Income Trust experience a material adverse change in their financial condition or can no longer make the representations or warranties set forth in Section 3 above, they are asked to promptly notify Hines Global Income Trust and the Broker-Dealer in writing.

No sale of Shares may be completed until at least five business days after you receive the final Prospectus. You will receive a written confirmation of your purchase.

All items on the Subscription Agreement must be completed in order for your subscription to be processed. Subscribers are encouraged to read the Prospectus in its entirety for a complete explanation of an investment in the Shares of Hines Global Income Trust.

Please be aware that Hines Global Income Trust, Hines Global REIT II Advisors LP (the "Advisor"), Hines Interests Limited Partnership (the "Sponsor"), Hines Securities, Inc. (the "Dealer Manager") and their respective officers, directors, employees and affiliates are not undertaking to provide impartial investment advice or to give advice in a fiduciary capacity in connection with Hines Global Income Trust's public offering or the purchase of Hines Global Income Trust's common stock and that the Advisor and the Dealer Manager have financial interests associated with the purchase of Hines Global Income Trust's common stock, as described in the Hines Global Income Trust's prospectus, including fees, expense reimbursements and other payments they anticipate receiving from Hines Global Income Trust in connection with the purchase of the common stock.

# **5** DELIVERY INSTRUCTIONS

#### A. BEFORE YOU SUBMIT

- 1) Have you completed all required information?
  - The Investor Name, Social Security Number, and Hines Global Income Trust Account Number must be provided.
- 2) Are you using a Third Party Custodian?

Paperwork and funding must be submitted through the Custodian. Contact your Custodian for mailing instructions, wiring information, and any additional paperwork that might be required.

#### **B. WAYS TO SUBMIT:**

Regular Mail:

Hines Global Income Trust P.O. Box 219010 Kansas City, MO 64121-9010

Email:

hines.ai@dstsystems.com

**Overnight Mail:** 

Hines Global Income Trust 430 W. 7th St. Kansas City, MO 64105

Fax:

877.616.1114

#### C. WIRING INSTRUCTIONS:

United Missouri Bank Account Name: Hines Universal Account ABA Routing Number: 101000695 Account Number: 9871737284 Ref: [Investor Name] Bank Address: 1010 Grand Blvd. Kansas City, MO 64106

For assistance completing this form, contact Hines Investor Relations at 888.220.6121

3 HGIT-SAES 7/23